



FACILITIES MRO (AKA INDUSTRIAL SUPPLIES)

NON-MANDATORY FOR STATE AGENCIES

AVAILABLE TO POLITICAL SUBDIVISIONS

The NASPO ValuePoint (formerly WSCA-NASPO) cooperative purchasing organization has established contracts for a wide range of facilities maintenance supplies, lighting products, industrial supplies and tools. These contracts are available to state agencies and their political subdivisions. In order to use the contracts, the state must sign a Participating Addendum (PA).

Contractor	NASPO Contract Number	State Contract Number	PA Signed
Fastenal Company	8497	N-2018-FAC-0003	Yes
Grainger	8496	N-2018-FAC-0002	Yes
MSC Industrial Supply	8499	N-2018-FAC-0005	Yes
North Coast Electric	8498	N-2018-FAC-0004	Yes

Contract Term: April 17, 2018, through **June 30, 2023**

Placing Orders: Agencies can place orders via phone or fax at the numbers listed below, or online at:

Fastenal: www.fastenal.com

Grainger: <https://www.grainger.com/content/state-of-alaska?origin=prod>

MSC Industrial Supply: <https://www.mscdirect.com/solutions/wsca/wsca-alaska>

North Coast Electric: <https://www.northcoastelectric.com/>

Note: In order to obtain and view contract pricing online, all customers must register through the vendor to obtain an account number and log-in information for the vendor's website.

Shipping Charges: Prices associated with this contract are **F.O.B. Destination, Freight Prepaid** anywhere within the boundaries of the State of Alaska via standard shipping i.e. USPS or FedEx or UPS ground service. No freight charges will apply unless the ordering agency requests expedited or special handling requirements. Special handling may include items that exceed standard ground delivery weights or size constraints.

Vendor contact information:

Fastenal
Erik Mckenna
(360) 220-5683
emckenna@fastenal.com

Grainger
Jeff Ortlieb
(907) 227-4463
jeff.ortlieb@grainger.com

MSC Industrial Supply
Elizabeth Flores
(714) 768-0049
florese@mscdirect.com

North Coast Electric
Corey Sherwood
(907) 550-6727
csherwood@ncelec.com

The original solicitation and Master Agreements can be found at the following NASPO ValuePoint website:

<https://www.naspovaluepoint.org/portfolio/facilities-mro-and-industrial-supplies-2018-2023/>

Product categories and their associated discounts are listed below. If you have any questions concerning these contracts, please contact:

Jason Grove, CPPB
 Contracting Officer
 Department of Administration
 Statewide Contracting
 Phone: (907) 465-5679
 Email: jason.grove@alaska.gov

Discount Percentages off List Price

Note: Grainger’s discounts are based off their Contract Reference Prices (CRP), which is market based and lower than Grainger’s historical List Price. Because CRP is lower than Grainger’s prior List Price, contract category discounts are also lower.

CRP can be found on the Grainger website when customers log in to their Grainger account. When comparing vendor pricing, is important to compare actual prices and not just discount percentages.

Category	<i>Fastenal</i>	<i>Grainger</i>	<i>MSC</i>	<i>North Coast</i>
Janitorial Equipment & Supplies*	30%	17%	20%	30%
Sanitation Cleaning Chemicals & Supplies**	25%	22%	20%	25%
Fasteners	57%	35%	25%	50%
Material Handling	25%	11%	20%	27%
Plumbing	30%	20%	20%	30%
Power Sources	30%	19%	25%	30%
Outdoor Garden	25%	13%	20%	25%
Lamps & Lighting & Ballasts	30%	22%	20%	80%
HVAC	30%	17%	20%	30%
Hand Tools	25%	14%	25%	35%
Power Tools	25%	11%	18%	35%
Electrical	30%	23%	20%	50%
Paint & Accessories	25%	13%	20%	25%
Security	30%	17%	25%	30%
Safety (excluding public safety equipment)	30%	19%	25%	40%

*Does not include Sanitation Cleaning Chemicals

**Does not include Janitorial Equipment & Supplies