



NASPO ValuePoint Office Furniture Contract

NON-MANDATORY FOR ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS

These contracts are available to all State of Alaska executive branch agencies and political subdivisions to purchase office furniture products, design, and installation services.

Contract Term: Through January 21, 2023

Alaska state agencies and political subdivisions can utilize the contracts listed below to purchase office furniture including systems furniture, seating, desk, tables, filing, metal storage, wooden case goods, design, and installation services.

| Contractor | NASPO ValuePoint Contract Number | State Contract Number | PA Signed |
|---------------------|----------------------------------|-----------------------|-----------|
| Allsteel, Inc. | MA144 | 2018-FURN-0001 | Yes |
| Herman Miller, Inc. | MA145 | 2018-FURN-0003 | Yes |
| The Hon Company | MA146 | 2018-FURN-0004 | Yes |
| Steelcase, Inc. | MA147 | 2018-FURN-0006 | Yes |

Alaska state agencies and political subdivisions can utilize the contract listed below to purchase freestanding desks/ tables and accessories, and freestanding filing/storage and accessories.

| Contractor | NASPO ValuePoint Contract Number | State Contract Number | PA Signed |
|----------------------------|----------------------------------|-----------------------|-----------|
| Krueger International, Inc | MA2777 | 2018-FURN-0005 | Yes |

Alaska state agencies and political subdivisions can utilize the contracts listed below to purchase seating and accessories.

| Contractor | NASPO ValuePoint Contract Number | State Contract Number | PA Signed |
|----------------------------|----------------------------------|-----------------------|-----------|
| Allsteel, Inc. | MA144 | 2018-FURN-0001 | Yes |
| Herman Miller, Inc. | MA145 | 2018-FURN-0003 | Yes |
| Haworth, Inc | MA2776 | 2018-FURN-0002 | Yes |
| Steelcase, Inc. | MA147 | 2018-FURN-0006 | Yes |
| Krueger International, Inc | MA2777 | 2018-FURN-0005 | Yes |

Purchase Order Instructions: All orders should contain the following mandatory language: (1) "PO is subject to NASPO ValuePoint Contract # (See NASPO ValuePoint Contract Numbers listed above); (2) Agency's Name, Address, Contact, & Phone-Number; (3) Purchase order amount; and (4) Itemized list of all charges of the service contract.

Please channel your PO through the appropriate authorized dealer so they can arrange for proper ordering and installation of your order.

Freight Terms: Contractor shall ship all products F.O.B. destination, freight prepaid. Freight costs must be listed as a separate line item on all invoicing. All freight costs for shipments to the closest appropriate shipping port for Alaska must be included in the product price offered to the participating entity. The port selected for shipping product to Alaska will be located in the state of Washington. Under no circumstances will the contractor increase their profit margin through shipping charges to Alaska. The participating entity pays actual shipping/freight cost only and can require an invoice from the carrier for this cost to be submitted.

The NASPO ValuePoint Master Agreements and Participating Addendums may be viewed by following the links listed with the Dealer information.

Allsteel Dealers

| | | |
|-------------|--|--|
| Dealer | Arctic Office Products | Juneau Business Interiors |
| Location | South Central and Northern Regions | Southeast Region |
| Contact | Rudy Borchardt | Timm Orsborn |
| Phone | 907-792-1106 | 907-790-4025 |
| Email | RCBorchardt@ArcticOffice.com | jbinteriors@acsalaska.net |
| Labor Rates | Design Services – \$95.00/Hr | Design Services – \$85.00/Hr* |
| | Project Manager– \$75.00/Hr | Project Manager– \$75.00/Hr* |
| | Installation Lead– \$80.00/Hr | Installation Lead– \$75.00/Hr* |
| | Laborer – \$75.00/Hr | Laborer – \$75.00/Hr* |

*All Juneau Business Interiors hourly rates are for regular business hours.

The Allsteel Discount Matrix and Master Agreement can be found at the NASPO ValuePoint Website:

<https://www.naspovaluepoint.org/portfolio/office-furniture/allsteel/>

Herman Miller Dealers

| | | | |
|-------------|--|--|--|
| Dealer | BiNW of Alaska | | The Competitive Edge Office Systems, Inc |
| Location | Central Region | Central Region | Southeast Region |
| Contact | Joe Schroeder | Joe Schroeder | Carol Johnson |
| Phone | 907-771-7600 | 907-771-7600 | 907-730-5596 |
| Email | Jschroeder@binw.com | Jschroeder@binw.com | carolj@xcompedge.com |
| Labor Rates | Design Services – \$65.00/Hr | Design Services – \$65.00/Hr | Design Services – \$75.00/Hr |
| | Project Manager – \$65.00/Hr | Project Manager – \$65.00/Hr | Project Manager – \$75.00/Hr |
| | Installation Lead – \$65.00/Hr | Installation Lead – \$65.00/Hr | Installation Lead – \$75.00/Hr |
| | Laborer – \$55.00/Hr | Laborer – \$55.00/Hr | Laborer – \$55.00/Hr |

The Herm Miller Discount Matrix and Master Agreement can be found at the NASPO ValuePoint website:

<https://www.naspovaluepoint.org/portfolio/office-furniture/herman-miller-inc/>

HON Dealer

| | | |
|-------------|--|--|
| Dealer | Arctic Office Products | Think Office |
| Location | South Central, Southeast and Northern Region | South Central, Southeast and Northern Region |
| Contact | Rudy Borchardt | Rod Young |
| Phone | 907-792-1106 | 907-338-4465 |
| Email | RCBorchardt@ArcticOffice.com | rod@thinkofficellc.com |
| Labor Rates | Design Services – \$95.00/Hr | Design Services – \$75.00 |
| | Project Manager– \$75.00/Hr | Project Manager – \$75.00 |
| | Installation Lead– \$80.00/Hr | Installation Lead – \$65.00 |
| | Laborer – \$75.00/Hr | Laborer – \$55.00 |

The HON Discount Matrix and Master Agreement can be found at the NASPO ValuePoint website:

<https://www.naspovaluepoint.org/portfolio/office-furniture/hon/>

Haworth Dealer

| | |
|----------|--|
| Dealer | AAK Business Environments |
| Location | All Regions |
| Contact | Darlene Cullor |
| Phone | 907-258-3534 EXT 109 |
| Email | darlene.cullor@aakonline.com |

The Haworth Discount Matrix and Master Agreement can be found at the NASPO ValuePoint website:
<https://www.naspovaluepoint.org/portfolio/office-furniture/haworth/>

Krueger International Dealer

| | |
|-------------|--|
| Dealer | Think Office |
| Location | All Regions |
| Contact | Kael Ladegard |
| Phone | 907-338-4499 |
| Email | kael@thinkofficellc.com |
| Labor Rates | Design Services – \$75.00 |
| | Project Manager – \$75.00 |
| | Installation Lead – \$65.00 |
| | Laborer – \$55.00 |

The Krueger International Discount Matrix and Master Agreement can be found at the NASPO ValuePoint website:
<https://www.naspovaluepoint.org/portfolio/office-furniture/krueger/>

Steelcase Dealers

| Dealer | Capital Office | | |
|-------------|--|--|--|
| | Northern Region | South Central Region | Southeast Region |
| Location | Northern Region | South Central Region | Southeast Region |
| Contact | Thomas Harris | Tanya D. Kandzer | Ted Quinn |
| Phone | 907-456-3946 | 907-777-1522 | 907-586-1700 |
| Email | tharris@capital-office.com | TKandzer@capital-office.com | tquinn@capital-office.com |
| Labor Rates | Design Services – \$76.13/Hr | Design Services – \$76.13/Hr | Design Services – \$76.13/Hr |
| | Project Manager – \$76.13/Hr | Project Manager – \$76.13/Hr | Project Manager – \$76.13/Hr |
| | Install Lead – \$65.98/Hr | Install Lead – \$65.98/Hr | Install Lead – \$65.98/Hr |
| | Laborer – \$55.83/Hr | Laborer – \$55.83/Hr | Laborer – \$55.83/Hr |

All Capital Office hourly rates are for regular business hours. Additional fees apply for after hour work.
 The Steelcase Discount Matrix and Master Agreement can be found at the NASPO ValuePoint website:
<https://www.naspovaluepoint.org/portfolio/office-furniture/steelcase-inc/>

State Contact Information: If you have questions regarding this contract please contact;

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