MULTIFUNCTION COPIERS AND RELATED SOFTWARE

NON-MANDATORY CONTRACT

The NASPO ValuePoint Cooperative Purchasing Organization leverages the buying power of procurement from multiple states to offer exceptional pricing for participating states and their political subdivisions. Alaska is an active member of NASPO ValuePoint.

These copier contracts are available to state agencies and Alaskan political subdivisions. They are divided into five groups, which are distinguished by copier type. Each group is divided into multiple segments, which are distinguished by copier output speed. The groups are listed below and they each include a list of the manufacturers and their contract award number.

These are manufacturer based contracts, presented here in alphabetical order but there is no required ranking and agencies are free to utilize whichever contract they choose without additional competition. The manufacturer names listed below are hyperlinked to take you to the manufacturer's NASPO ValuePoint website for the State of Alaska. The websites provide pricing and details about buying a copier.

All purchase orders should include the appropriate contract number listed below and the state price agreement number: **1715**.

Note: Effective May 13, 2013, RICOH Americas Corporation is assigning their account management to RICOH USA, Inc. See the attached letter for further details.

Group A

Black & White		MANUFACTURER	CONTRACT NUMBER
Segment 2[i]	20 – 29 IPM[ii]	Canon U.S.A., Inc.	W2010MFC0026
Segment 3	30 – 39 IPM	Konica Minolta Business Solutions USA	W2010MFC0025
Segment 4	40 – 49 IPM	Ricoh Americas Corporation	W2010MFC0027
Segment 5	50 – 59 IPM	Sharp Electronics Corporation	W2010MFC0028
Segment 6	60 – 69 IPM	Xerox Corporation	W2010MFC0030
Segment 7	70 – 79 IPM	**(Note: This is an alphabetical list, not a ranking)**	
Segment 8	80 – 89 IPM		
Segment 9	90 – 99 IPM		
Segment 10	100 –119 IPM		

[i] Note: WSCA-NASPO did not include Segment 1 in Groups A and B
[ii] Speed measured in Impressions Per Minute (IPM)

Group B

Hybrid (Black & White plus Color)		MANUFACTURER	CONTRACT NUMBER
Segment 2H20	- 29 IPM	Canon U.S.A. Inc.	W2010MFC0026
Segment 3H30	- 39 IPM	Konica Minolta Business Solutions USA	W2010MFC0025
Segment 4H40	- 49 IPM	Ricoh Americas Corporation	W2010MFC0027
Segment 5H50	- 59 IPM	Sharp Electronics Corporation	W2010MFC0028
Segment 6H60	- 69 IPM	Xerox Corporation	W2010MFC0030
		(Note: This is an alphabetical list, not a ranking)	

Group C	Manufacturer	Contract Number
Black & White Production Copiers	Canon U.S.A. Inc.	W2010MFC0026
Segment C1 100 - 119 IPM	Ricoh Americas Corporation	W2010MFC0027
Segment C2 120 - 139 IPM	Xerox Corporation	W2010MFC0030
Segment C3 140 - 159 IPM	**(Note: This is an alphabetical list, not a ranking)**	

Group D	Manufacturer	Contract Number
Color Production Copiers	Ricoh Americas Corporation	W2010MFC0027
Segment D1 50 - 59 IPM	Xerox Corporation	W2010MFC0030
Segment D2 60 - 69 IPM	**(Note: This is an alphabetical list, not a ranking)**	
Segment D3 70 - 79 IPM		

Group E	Manufacturer	Contract Number
Wide Format Copiers	Kip America	W2010MFC0024
Segment E1 2 - 6 LPM[i]	Ricoh Americas Corporation	W2010MFC0027
Segment E2 7 - 15 LPM	Xerox Corporation	W2010MFC0030
	(Note: This is an alphabetical list, not a ranking)	

[i] Speed measured in Linear Feet Per Minute (LPM)

Each manufacturer has Service Base Locations, which are a place of business where, as a regular course of business, the manufacturer or dealer provides the warehousing of parts and training for service technicians.

For the purposes of these contracts the state is divided into the following two Service Zones:

Service Zone	Definition
Urban	All the surrounding communities accessible by roadway within a 60 mile radius of the closest service base location.
Remote	All locations within Alaska that are outside the Urban Zone.

Following is a schedule of the Service Response Times and the equipment delivery times for each Service Zone:

Groups	Urban Response Time	Remote Response Time	Urban Delivery Time	Remote Delivery Time
Groups A & B	4 Hours	4 Working Days	30 Days	45 Days
Groups C & D	3 Hours	2 Working Days	30 Days	45 Days
Group E	4 Hours	4 Working Days	30 Days	45 Days

The vendor is allowed to bill remote agencies for actual freight costs to ship a new copier from the closest in-state service base location to the final destination. The vendor is also allowed to bill remote agencies per diem expenses at the state per diem rate of $60 per day.

Agencies can learn about the products and services provided in these contracts by selecting the hyperlinked name of the manufacturer in each of the group definitions listed above.

The original solicitation and contract terms and conditions for this contract can be found at the following website: http://www.naspovaluepoint.com/#/home/contracts

STATE OF ALASKA CONTACT INFORMATION

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DEALER INFORMATION

CANON U.S.A. INC.
Groups A, B, C

http://ebb.cusa.canon.com/portal/page/portal/sites/home?state_site=86

Anchorage
Canon Business Solutions
907 562-2239

Juneau
Canon Business Solutions
907 562-2239

Fairbanks
Boynton Office Systems
775 883-6379

KIP AMERICA
Group E

http://wsca.kipamerica.com
Amber Ross
KC3 Manager
aross@kipamerica.com
800 252-6793 ext. 6013 desk
800 672-1400 fax

KONICA MINOLTA BUSINESS SYSTEMS
Groups A, B

http://kmbs.konicaminolta.us/wsca

Anchorage
Frontier Business Systems
907 257-9977

Juneau
TBG Office Solutions
907 790-5360

Kenai
Frontier Business Systems
907 283-2880

RICOH AMERICAS CORPORATION
Groups A, B, C, D, E

http://www.ricoh-usa.com/rmap/wsca/

Anchorage
Office Products Services
907 562-1320

Fairbanks
IKON Office Solutions
907 243-9900

Anchorage
IKON Office Solutions
907 243-9900

Juneau
IKON Office Solutions
907 243-9900

SHARP ELECTRONICS CORPORATION
Groups A, B

http://wsca.sharpgov.com/

Anchorage
Arctic Office Products
907 276-2322

Fairbanks
Northern Business Systems
907 456-1912

Ketchikan
Tongass Business Center
907 225-9015

Barrow
Boynton Office Systems
907 457-4535

Juneau
Tongass Business Center
907 463-3260

Mat-Su Valley
Valley Business Machines
907 376-5077

Fairbanks
Arctic Office Products
907 459-0303

Kenai
Arctic Office Products
907 276-2322

XEROX CORPORATION
Groups A, B, C, D, E

http://www.portal.xerox.com/WSCA

Anchorage
Office Tech
907 522-5850

Fairbanks
Alaska Enterprise Solutions
907 452-7220

Juneau
the Competitive Edge
907 790-5596 x21

Kodiak
Office Tech
907 522-5850

Anchorage
Alaska Enterprise Solutions
907 561-5120

Soldotna
Office Tech
907 260-5820