The NASPO ValuePoint (formerly WSCA-NASPO) cooperative purchasing organization has established contracts for state agencies and political subdivisions to purchase Commercial off-the-shelf (COTS) software licenses, basic installation, training, and maintenance. It does not include consulting services or customizable software that requires design, development, or installation services.

### Contractor Information

<table>
<thead>
<tr>
<th>Contractor</th>
<th>NASPO Contract Number</th>
<th>State Contract Number</th>
<th>PA Signed</th>
</tr>
</thead>
<tbody>
<tr>
<td>SHI</td>
<td>ADSP016-130651</td>
<td>N-2016-VAR-0001</td>
<td>Yes</td>
</tr>
<tr>
<td>En Pointe Technologies</td>
<td>ADSP016-130653</td>
<td>N-2016-VAR-0002</td>
<td>Yes</td>
</tr>
<tr>
<td>CDW-G</td>
<td>ADSP016-130652</td>
<td>N-2018-VAR-0001</td>
<td>Yes</td>
</tr>
</tbody>
</table>

**Contract Term:** June 4, 2016 through June 3, 2018. Three (3) one-year renewal options remain.

Agencies can use these contracts to purchase COTS software licenses and maintenance. For executive branch state agencies, Microsoft Enterprise Agreement (EA) products and Adobe products can only be purchased through SHI. Either reseller can help you determine if your order includes Microsoft EA products.

**Off-Contract Items:** The websites for these companies may feature hardware and services that are not included in this contract. Those items are provided for marketing purposes only but can be purchased by using regular state procurement procedures. *Remember, this contract is for COTS software licenses and maintenance regardless of what is available on the vendor website.*

**Mandatory Rule:** Executive branch agencies are required to purchase all of their COTS software from these contracts, including for the following key publishers:

- Microsoft, Adobe, Citrix, Novell, Symantec, and VMWare.

**Exceptions to the Mandatory Rule:** Outside of the key publishers listed above, an agency may go off contract if they can find a cheaper price elsewhere and give at least two of the resellers a chance to provide a quote, or if the order exceeds $100,000, the agency may conduct a competitive solicitation or use other procurement methods if applicable such as single source or limited competition.

**SHI (Software House International)**

**PLACING ORDERS:** Agencies can receive quotes and place orders via email at teamalaska@shi.com – make sure to include the master agreement number for SHI listed above to receive the contract discount.

**WEBSITE:** SHI has a website dedicated to the State of Alaska: [https://www.publicsector.shidirect.com](https://www.publicsector.shidirect.com)
Select State and Local Government under the Public Sector drop down list, then choose Alaska on the Choose Your State drop down list.

**En Pointe** (Pronounced “On Point”)

**PLACING ORDERS:** Agencies can receive quotes and place orders via email at wscaalaska@enpointe.com – make sure to include the master agreement number for En Pointe listed above to receive the contract discount.

**WEBSITE:** En Pointe has a website dedicated to the State of Alaska: [http://www.accesspointe.com/](http://www.accesspointe.com/)

Simply login with your user ID and password or register to receive your login and password.

**CDW-G**

**PLACING ORDERS:** Agencies can receive quotes and place orders via email at amalle@cdwg.com or davisal@cdwg.com – make sure to include the master agreement number for CDW-G listed above to receive the contract discount.

**WEBSITE:** CDW-G has a website dedicated to the State of Alaska: [https://www.cdwg.com/state-local.aspx](https://www.cdwg.com/state-local.aspx)

Select Alaska on the Select State dropdown list, then choose Alaska NVP Software on the Select a Contract drop down list.

**Problem Escalation:** If you have issues with these contracts that have not been resolved, you can escalate your concerns by contacting the following people:

**SHI**
Andrea Keno  
Phone: (425) 457-2462  
Email: andrea_keno@shi.com

**En Pointe**
Leilani Hammock  
Phone: (310) 354-5725  
Email: leilani.hammock@pcmg.com

**CDW-G**

Amanda Allen or David Salkover  
Phone: (877) 800-3184 (Amanda) or (866) 461-9703 (David)  
Email: amalle@cdwg.com (Amanda) or davisal@cdwg.com (David)

The original solicitation and contract terms and conditions for these contracts can be found at the following NASPO ValuePoint website: [http://naspovaluepoint.com/#/contract-details/69/overview/general](http://naspovaluepoint.com/#/contract-details/69/overview/general)

**State Contact Information:** If you have questions regarding these contracts, please contact:

**Jason Grove, CPPB**  
Contracting Officer  
State of Alaska  
Department of Administration  
Division of Shared Services  
Phone: (907) 465-5679  
Email: jason.grove@alaska.gov