



Data Communications Equipment and Associated OEM Maintenance & Training

The Western States Contracting Alliance (WSCA) leverages the buying power of 15 western states to offer exceptional pricing for participating states and their political subdivisions. Alaska is an active member of WSCA. In order to use a WSCA contract, the state must sign a Participating Addendum (PA).

If the state has not signed a Participating Addendum for one of the vendors listed in the table below and you would like to work with that vendor, please notify the contracting officer listed at the bottom of this page.

WSCA has multiple non-mandatory contracts with qualified data communications product manufacturers who will supply data communications equipment including OEM maintenance and training for qualified WSCA contract purchases. Following is a list of the vendors available under these contracts and whether Alaska has signed a Participating Addendum.

CONTRACTOR	CONTRACT NUMBER	PA SIGNED
3 COM	AR-1464	Yes
Alcatel	AR-1466	No
Enterasys	AR-1470	Yes
Extreme	AR-1471	Yes
Foundry	AR-214	Yes
Cisco	AR-233	Yes
Juniper Networks	AR-229	Yes

Details on how to use the Data Communications contracts can be found at the following website:
<http://www.aboutwsca.org/contract.cfm/contract/w7-2002>

If you are interested in the State of Alaska signing a Participating Addendum so that you can utilize the contracts listed above, please contact:

Ted Fosket
Contracting Officer
State of Alaska
907 465-5674
ted.fosket@alaska.gov

Note; The Cisco agreement is only available to political subdivisions.

Instructions to Access WSCA Alaska Webpage for CISCO

The WSCA Alaska Webpage at Cisco.com will provide you with information on:

- How to order under via authorized resellers
- Pricing and discounts
- All related WSCA contracts

Follow these simple steps to gain access ---

Step 1:

Register at www.Cisco.com in order to create a login account.

Step 2:

Once you are logged in, go directly to the WSCA Main Page at:
<http://ecmx-wip.cisco.com/web/strategy/government/wsca/index.html>

Step 3:

At the bottom of the WSCA Main Page under the "Login/Register" section, select "Alaska" from the drop down menu. This will take you directly to the WSCA Alaska Webpage.

Need Assistance? Contact Phyllis Brown at (904) 996-1318 or pbrown@cisco.com.