



## PCs, PRINTERS, & PERIPHERALS

The Western States Contracting Alliance (WSCA) leverages the buying power of 15 western states to offer exceptional pricing for participating states and their political subdivisions. Alaska is an active member of WSCA. In order to use a WSCA contract, the state must sign a Participating Addendum (PA).

WSCA has the following non-mandatory contracts for PCs, Printers, & Peripherals:

CONTRACTOR	PRICE AGREEMENT NUMBER	ALASKA CONTRACT NUMBER	PA SIGNED
Ace Computers	B27157	WN2010-COMP0010	Yes
<a href="#">Apple</a>	B27158	WN2010-COMP0020	Yes
<a href="#">CTL</a>	B27159	WN2010-COMP0002	Yes
<a href="#">Dell</a>	B27160	WN2010-COMP0012	Yes
<a href="#">EMC</a>	B27161	WN2010-COMP0003	Yes
Fujitsu	B27162	WN2010-COMP0016	Yes
<a href="#">Grace Global</a>	B27163	WN2010-COMP0001	Yes
<a href="#">HP</a>	B27164	WN2010-COMP0013	Yes
<a href="#">Howard Technologies</a>	B27165	WN2010-COMP0004	Yes
<a href="#">IBM</a>	B27166	WN2010-COMP0022	Yes
<a href="#">Kyocera Mita</a>	B27167	WN2010-COMP0005	Yes
<a href="#">Lenovo</a>	B27168	WN2010-COMP0014	Yes
<a href="#">Lexmark</a>	B27169	WN2010-COMP0006	Yes
NetApp	B27170	WN2010-COMP0015	Yes
Oki Data	B27171	WN2010-COMP0007	Yes
Panasonic	B27172	WN2010-COMP0017	Yes
Ricoh	B27174	WN2010-COMP0021	Yes
<a href="#">Sun Microsystems</a>	B27175	WN2010-COMP0019	Yes
<a href="#">Toshiba</a>	B27176	WN2010-COMP0011	Yes
<a href="#">Transource Computers</a>	B27177	WN2010-COMP0008	Yes
<a href="#">Xerox</a>	B27178	WN2010-COMP0018	Yes
<a href="#">Xiotech</a>	B27179	WN2010-COMP0009	Yes
Quantum	B27173	N/A	No

**PLACING ORDERS:** Agencies have the option to place orders via the contractor's website, phone, or fax. Always identify the Price Agreement Number and Alaska Contract Number to receive the WSCA discount.

**F.O.B. POINT:** The F.O.B. point for all orders is Final Destination. All prices include shipping anywhere within the boundaries of the State of Alaska. No additional freight charges will apply unless the ordering agency requests expedited shipping.

**Products:** The contract is divided in 7 bands of product categories –

1. Servers
2. Workstations (Desktops, Laptops, Tablets)
3. Printers
4. Storage Solutions
5. PDAs
6. Instructional Packages (e.g. laptop/projector/whiteboard bundle)
7. Monitors

Additionally, in conjunction with a hardware purchase from one of the categories noted above, contractors may offer:

- Operating Systems
- Local Area Network Devices
- Projectors

**Please see the table below to identify what band(s) have been authorized per contractor:**

Contractor	Bands							Accessories		
	1	2	3	4	5	6	7	OS	LAN	PROJ
Ace Computers	✓	✓	✓	✓			✓	✓	✓	✓
Apple	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
CTL	✓	✓		✓		✓	✓	✓	✓	✓
Dell	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
EMC				✓						
Fujitsu	✓	✓		✓				✓	✓	✓
Grace Global	✓	✓				✓	✓	✓	✓	✓
HP	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Howard Technologies	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
IBM	✓			✓				✓	✓	
Kyocera Mita			✓							
Lenovo	✓	✓		✓			✓			
Lexmark			✓							
NetApp				✓				✓	✓	
Oki Data			✓							
Panasonic		✓			✓					
Quantum				✓						
Ricoh			✓							
Sun Microsystems	✓	✓		✓				✓	✓	
Toshiba		✓				✓		✓		✓
Transource Computers	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Xerox			✓							
Xiotech				✓						

**Unit Price Limits:** Limits for single item configurations are shown below. While a total order may exceed these limits, the price of a single item in an order may not. For instance, a single server (or individual components needed to construct a server) may not exceed \$300,00. However, an order may include two \$250,000 servers.

- \$300,000 for Servers and Storage Solutions
- \$100,000 for Workstations
- \$50,000 for Printers, Monitors, and all other products

**Prohibitions:** You may not use these contracts to purchase standalone OS/software, LAN equipment, or projectors. These items must be purchased in conjunction with a hardware purchase. Other statewide contracts exist for standalone purchase of these items.

Additionally, leasing is not allowed under these contracts.

**WSCA/NASPO Premium Savings Packages (WNPSP):** Within the scope of this contract is the WNPSP program. On a 6-month cycle, pricing and configurations for a variety of workstations, laptops, and monitors are refreshed. Because the participating contractors are offering larger volumes of a single configuration, deeper discounts are achieved. More information, configurations, and current pricing can be found at <http://www.wnpsp.com>.

**\* Note to State of Alaska Executive Branch Employees:** Although the TMC has adopted the WNPSP configurations as the state standard, it is still policy that you purchase only Dell's offerings under this program.

The original solicitation and contract terms and conditions for this contract can be found at the following website: [http://www.mmd.admin.state.mn.us/wsca/2009-2014\\_contracts.asp](http://www.mmd.admin.state.mn.us/wsca/2009-2014_contracts.asp)

If you have questions regarding Alaska's participation in this contract, please contact:

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