

## Contract Prompt pay and discount agreements

<b>Contract</b>	<b>Vendors</b>	<b>IRIS #</b>	<b>DGS Contract #</b>	<b>Discounts offered</b>
<b>Statewide Floor Covering</b>	<i>Northwest Carpet Company</i>	150000115	2013-9900-1952-A	2 % if paid in 10 days
	<i>Florcraft, Inc.</i>	150000115	2013-9900-1952-B	1.5% if paid in 15 days
	<i>Rainbow Builders, Inc.</i>	150000115	2013-9900-1952-C	5% if paid in 15 days
<b>Public Safety Radio's</b>	<i>Alcatel (Nokia)</i>	n/a	2017radioEQPT0009	3% if paid in 15 days
	<i>Ceragon Network Inc.</i>	n/a	2017radioEQPT0021	5% if paid in 15 days
	<i>Comlab Telecommunications</i>	n/a	2017radioEQPT0018	1% if paid in 10 days
	<i>DPS Telecom</i>	n/a	2017radioEQPT0022	5% if paid in 15 days
	<i>Freedom Communication Tech</i>	n/a	2017radioEQPT0013	5% if paid in 15 days
	<i>NEC</i>	n/a	2017radioEQPT0019	5% if paid in 15 days
	<i>TASC System</i>	n/a	2017radioEQPT0015	5% if paid in 15 days
<i>Watson Furniture Group, Inc.</i>	n/a	2017radioEQPT0014	5% if paid in 15 days	
<b>Light Duty Auto Parts</b>	<i>NAPA Auto Parts</i>	0900006747	N-2017-AUTO-0001	2% if paid in 10 days
	<i>O'Reilly Auto Parts</i>	0900006747	N-2017-AUTO-0002	2% if paid in 10 days
<b>NASPO Electronic Monitoring</b>	<i>BI Incorporated</i>	16000025	00212	5% if paid in 15 days
	<i>Statellite Tracking of People</i>	16000025	00212	2% if paid in 20 days
<b>NASPO Lab Supplies and Equipment</b>	<i>VWR International, LLC</i>	160000106	MA16000234-2	1% if paid in 10 days
<b>Professional Procurement Training</b>	<i>Material and Contract services, Inc.</i>	n/a	2015TRAIN001	3% if paid in 10 days
<b>Influenza Vaccine</b>	<i>Sanofi Pasteur</i>	160000105	MMS13000	2% paid in 30 days
	<i>FFF Enterprises, Inc.</i>	160000105	MMS14003	.25% paid in 20 days
	<i>GSK</i>	160000105	MMS13001	10% off pre-book order; 2% off early reservation
<b>Pharmaceuticals</b>	<i>Cardinal Industries</i>	160000114	MMS15001	See table below

<b>Table 1: Service Fee Discount Pricing Matrix</b>							
	<b>State Monthly Purchase Volume</b>						
<b>Facility Payment Terms</b>	<b>\$1 to \$500,000</b>	<b>\$500,001 to \$1,000,000</b>	<b>\$1,000,001 to \$2,000,000</b>	<b>\$2,000,001 to \$5,000,000</b>	<b>\$5,000,001 to \$8,000,000</b>	<b>\$8,000,000 to \$12,500,000</b>	<b>\$12,500,001 and Above</b>
30 Day Pre-Pay	-4.69%	-5.07%	-5.56%	-5.86%	-6.07%	-6.32%	-6.54%
15 Day Pre-Pay	-4.45%	-4.83%	-5.32%	-5.62%	-5.83%	-6.08%	-6.30%
7 Day Pre-Pay	-4.32%	-4.70%	-5.19%	-5.49%	-5.70%	-5.95%	-6.17%
Next Day Pay	-4.19%	-4.57%	-5.06%	-5.36%	-5.57%	-5.82%	-6.04%
7 Day Net	-4.10%	-4.48%	-4.97%	-5.27%	-5.48%	-5.73%	-5.95%
15 Day Net	-3.97%	-4.35%	-4.84%	-5.14%	-5.35%	-5.60%	-5.82%
30 Day Net	-3.73%	-4.11%	-4.60%	-4.90%	-5.11%	-5.36%	-5.58%
45 Day Net	-3.33%	-3.71%	-4.20%	-4.50%	-4.71%	-4.96%	-5.18%
60 Day Net	-2.92%	-3.30%	-3.79%	-4.09%	-4.30%	-4.55%	-4.77%
90 Day Net	-2.11%	-2.69%	-2.98%	-3.28%	-3.49%	-3.74%	-3.96%

(Please contact Victor Leamer with questions regarding MMCAP discounts)