

## **Augustus, Staci A (DOA)**

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**From:** Owen, Douglas J [DOWen@ciber.com]  
**Sent:** Monday, March 29, 2010 2:53 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** 2 CIBER executives for March 31 session

Hello Staci,

My apologies if this is a duplicate e-mail.

CIBER will have 2 executives for the March 31<sup>st</sup> Best Value Educational Session.

Thank you

**Doug Owen**  
SAP Public Sector  
Utilities

**ciber**<sup>®</sup>  
720-255-4451  
[dowen@ciber.com](mailto:dowen@ciber.com)  
[www.ciber.com](http://www.ciber.com)



## Augustus, Staci A (DOA)

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**From:** Paulette Ladach [PLadach@periscopeholdings.com]  
**Sent:** Monday, March 29, 2010 2:14 PM  
**To:** Augustus, Staci A (DOA)  
**Cc:** Ken McFarland  
**Subject:** Best Value Session Location?

Hi Staci –

I think we've located someone who can attend your Best Value educational session for us on Wednesday. Can you give me the exact address of the meeting?

Also, will you have hard copies available of your power point slide? We'd like our rep to make notes on the slides, if possible.

Many thanks,

Paulette

Paulette Ladach  
Periscope Holdings, Inc.  
877.472.9062 x217

[pladach@periscopeholdings.com](mailto:pladach@periscopeholdings.com)  
[www.periscopeholdings.com](http://www.periscopeholdings.com)

## **Augustus, Staci A (DOA)**

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**From:** Garnero, Kim J (DOA)  
**Sent:** Monday, March 29, 2010 2:06 PM  
**To:** Owen, Douglas J  
**Cc:** Arehart, Scot A (DOA); Augustus, Staci A (DOA); Diebels, William L (DOA)  
**Subject:** RE: Do you have 15 minutes this week

Not at all. Bill Diebels of our division is similarly restricted, so he won't be able to meet with you either. See you Wednesday.

Kim

---

**From:** Owen, Douglas J [<mailto:DOWen@ciber.com>]  
**Sent:** Monday, March 29, 2010 12:55 PM  
**To:** Garnero, Kim J (DOA)  
**Cc:** Arehart, Scot A (DOA); Augustus, Staci A (DOA)  
**Subject:** RE: Do you have 15 minutes this week

Kim,

Thank you, and I hope you didn't mind my asking. See you Wednesday.

**Doug Owen**  
[dowen@ciber.com](mailto:dowen@ciber.com)  
Mobile: 720-255-4451

---

**From:** Garnero, Kim J (DOA) [<mailto:kim.garnero@alaska.gov>]  
**Sent:** Monday, March 29, 2010 2:29 PM  
**To:** Owen, Douglas J  
**Cc:** Arehart, Scot A (DOA); Augustus, Staci A (DOA)  
**Subject:** RE: Do you have 15 minutes this week

Hello Doug,

With the ongoing procurement process, we are not meeting with vendors outside of the Best Value training on Wednesday. I look forward to seeing you there.

Regards,

Kim

---

**From:** Owen, Douglas J [<mailto:DOWen@ciber.com>]  
**Sent:** Monday, March 29, 2010 11:47 AM  
**To:** Garnero, Kim J (DOA)  
**Subject:** Do you have 15 minutes this week

Hi Kim,

We work closely with SAP and talked last year about the potential Financials replacement project and at that time you were close to finalizing the Wostmann and Pacific Technologies agreement. Since I will be in Juneau this week I was hoping to stop by for a brief introduction either Tuesday, Wednesday or Thursday morning. Given all the changes at the State it would be great if you have 15 minutes for an introduction?

Thanks Kim, I appreciate your consideration.

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### Doug Owen

[dowen@ciber.com](mailto:dowen@ciber.com)  
Mobile: 720-255-4451

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[www.ciber.com](http://www.ciber.com)

## **Augustus, Staci A (DOA)**

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**From:** Augustus, Staci A (DOA)  
**Sent:** Monday, March 29, 2010 12:35 PM  
**To:** Keough, Kimberly  
**Cc:** Nguyen, Ann  
**Subject:** RE: Best Value Education Session 1- March 31st

Thank you, Ms. Keough, I have registered both you and Ms. Nguyen.

---

**From:** Keough, Kimberly [<mailto:kimberly.keough@sap.com>]  
**Sent:** Monday, March 29, 2010 9:25 AM  
**To:** Augustus, Staci A (DOA)  
**Cc:** Nguyen, Ann  
**Subject:** Best Value Education Session 1- March 31st

Hi Staci,

I am writing to RSVP for the Best Value Education Session being held this Wednesday, March 31<sup>st</sup>. Below are the attendees representing SAP Business Objects:

Ann Nguyen- Account Executive

Kimberly Keough- Solutions Director

Please let us know if there is any additional information you need from us.

Thanks and Regards,

Kim

Kimberly Keough

Solutions Team Lead

SAP Public Services

T: 909-399-0943

M: 949-887-5649

## Augustus, Staci A (DOA)

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## Augustus, Staci A (DOA)

---

**From:** Garnero, Kim J (DOA)  
**Sent:** Monday, March 29, 2010 10:05 AM  
**To:** Nguyen, Ann  
**Cc:** Hostettler, Scott; Arehart, Scot A (DOA); Augustus, Staci A (DOA)  
**Subject:** RE: Garnero, Kim J (DOA)

Good morning Ann,  
We look forward to seeing you at the Best Value Session on Wednesday.  
Regards,  
Kim

---

**From:** Nguyen, Ann [<mailto:ann.nguyen@sap.com>]  
**Sent:** Monday, March 29, 2010 8:41 AM  
**To:** Garnero, Kim J (DOA)  
**Cc:** Hostettler, Scott; Arehart, Scot A (DOA); Augustus, Staci A (DOA)  
**Subject:** RE: Garnero, Kim J (DOA)

Hello Kim –

From the Business Objects perspective, I've connected with Scot last month and as I understand it, things are tracking well! So nothing in particular is required to discuss the contract.

I have been asked to join Kim Keough regarding the Best Value Session on the 31<sup>st</sup>, and as such I thought it would be great for us to connect as a introduction and put a face to a name. I understand that this might not make sense as there is an RFI for the ERP process, so I will respect the process there.

Perhaps another time soon.

Thanks,

Ann.

---

**From:** Garnero, Kim J (DOA) [<mailto:kim.garnero@alaska.gov>]  
**Sent:** Monday, March 29, 2010 9:24 AM  
**To:** Hostettler, Scott; Arehart, Scot A (DOA)  
**Cc:** Augustus, Staci A (DOA)  
**Subject:** Re: SAP Meeting Request

Hello Scott,  
We are unable to meet with ERP vendors at this time as we are in the midst of an active procurement.

It is unfortunate timing for Anne's visit. Are there things we need to discuss for our Business Objects contract?  
Regards,  
Kim

----- Original Message -----

From: Hostettler, Scott <[scott.hostettler@sap.com](mailto:scott.hostettler@sap.com)>  
To: Arehart, Scot A (DOA); Garnero, Kim J (DOA)

## **Augustus, Staci A (DOA)**

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**From:** Keough, Kimberly [kimberly.keough@sap.com]  
**Sent:** Monday, March 29, 2010 9:25 AM  
**To:** Augustus, Staci A (DOA)  
**Cc:** Nguyen, Ann  
**Subject:** Best Value Education Session 1- March 31st

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Ann Nguyen- Account Executive

Kimberly Keough- Solutions Director

Please let us know if there is any additional information you need from us.

Thanks and Regards,

Kim

Kimberly Keough

Solutions Team Lead

SAP Public Services

T: 909-399-0943

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**Cc:** Hostettler, Scott; Arehart, Scot A (DOA); Augustus, Staci A (DOA)  
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Hello Kim –

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Perhaps another time soon.

Thanks,

Ann.

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**Cc:** Augustus, Staci A (DOA)  
**Subject:** Re: SAP Meeting Request

Hello Scott,  
We are unable to meet with ERP vendors at this time as we are in the midst of an active procurement.

It is unfortunate timing for Anne's visit. Are there things we need to discuss for our Business Objects contract?  
Regards,  
Kim

----- Original Message -----

**From:** Hostettler, Scott <scott.hostettler@sap.com>  
**To:** Arehart, Scot A (DOA); Garnero, Kim J (DOA)  
**Sent:** Fri Mar 26 19:34:49 2010  
**Subject:** SAP Meeting Request

Kim and Scot,

Ann Nguyen will be heading to Alaska next week and would like to meet with you both if your schedule permits. She will be onsite Tuesday the 30th around 2:30.

Are you available at that time? If not I will check her schedule and offer alternatives.

Best regards,

Scott Hostettler  
604-974-2082

## Augustus, Staci A (DOA)

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**From:** Witte, Greg [greg.witte@cgi.com]  
**Sent:** Saturday, March 27, 2010 4:58 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** RE: Best-Value Educational Session #1 Confirmation

Thank you Staci and see you next week.

Greg Witte  
West Regional Manager - CGI Public Sector  
Office: 425-213-5342, Cell: 425-765-1781

---

**From:** Augustus, Staci A (DOA) [<mailto:staci.augustus@alaska.gov>]  
**Sent:** Wednesday, March 24, 2010 10:07 AM  
**Subject:** Best-Value Educational Session #1 Confirmation

You are receiving this email as a registered attendee to the State of Alaska's Administrative Systems Replacement Project Best-Value Educational Session #1. If more than one person from your company is attending, you may want to make sure they receive this message, as some of the registered attendees committed more than one person, but did not provide an email address for them.

As a reminder:

**When:** 1:00 PM, Alaska Time, March 31, 2010  
**Where:** State Office Building, 333 Willoughby Avenue, 10<sup>th</sup> Floor-Division of Personnel Training Room  
**Purpose:** Discuss the best-value selection process which will be used for this procurement. The best-value procurement model is a paradigm shift from the traditional procurement model previously used by the State.

Helpful hint-the State Office Building can be difficult to navigate. If you enter the building from the Willoughby Avenue side, the elevators only go to the 8<sup>th</sup> floor, you must then walk on the 8<sup>th</sup> floor to the center of the building, where a second set of elevators will take you to the 10<sup>th</sup> floor.

## Augustus, Staci A (DOA)

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**From:** Augustus, Staci A (DOA)  
**Sent:** Friday, March 26, 2010 3:42 PM  
**To:** Karen Colvin  
**Subject:** RE: Request for Information - Statewide Administrative Systems Replacement Project

Thank you, Ms. Colvin. Do you want us to remove SunGard from the following list?

### Administrative Systems Replacement Project ERP Vendor List

Company	Contact
Academysoft, LLC	Clayton Gifford
Altek & Associates	Robert Meyer
AmberSoft Inc	Frederic Frenet, Marc Stankovic
ASGI	Jim Doucette
ASIST	Joan Kilian
AUTOTRACK	John Ruppel
Avaya	John Heltzer, Rob Reynolds
Avaya	Bill DeWitt, Joseph Miles, Jim Rogers
Avaya	Thomas Cook
Avaya Telecommunications, Inc.	Charles DeJongh
Avaya Software	Anthony DeJongh
AvayaSoft Corp	James Miller
AvayaSoft	John Heltzer, Sr
AvayaSoft/Avaya	Mark Stevens, Robert Cook, Sam Cook
AvayaSoft/Avaya	James
AvayaSoft/Avaya	Thomas Cook, Phil Feltner
Avaya	Anthony DeJongh, Phil Feltner
Avaya Systems	Clayton Gifford
AvayaSoft/Avaya/Avaya	Thomas Cook
AvayaSoft/Avaya/Avaya	Robert Jackson
AvayaSoft/Avaya	James Miller

---

**From:** Karen Colvin [<mailto:Karen.Colvin@sungardps.com>]  
**Sent:** Wednesday, March 24, 2010 12:05 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Request for Information - Statewide Administrative Systems Replacement Project

# SUNGARD<sup>®</sup> PUBLIC SECTOR

www.sungardps.com • 407-304-3235 • 800-727-8088 toll-free

March 23, 2010

Staci Augustus  
Department of Administration  
PO Box 110208  
Juneau, AK 99811-0208

Dear Ms. Augustus:

Thank you for the opportunity to respond to the State of Alaska's Request for Information for the Statewide Administrative Systems Replacement Project. We regret that SunGard Public Sector Inc. will not be submitting a response at this time.

If you find that the other vendors do not meet your qualifications, or have any other questions, I can be reached at (800) 727-8088.

We would also like to remain on your bidder's list to have the opportunity to respond to other RFPs. We look forward to the possibility of working with you in the future.

Sincerely,



Tony Quilici  
Account Executive

SunGard Public Sector Inc. • 1000 Business Center Drive • Lake Mary, FL 32746

Karen Colvin | Sr. Proposal Specialist | SunGard Public Sector Inc. | Local Government | Phone: 407.304.3373 | Fax: 407.304.3301 |

1000 Business Center Drive | Lake Mary, FL 32746 | [karen.colvin@sungardps.com](mailto:karen.colvin@sungardps.com) | [www.sungardps.com](http://www.sungardps.com)  **Think before you print**

## Augustus, Staci A (DOA)

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Thursday, March 25, 2010 2:28 PM  
**To:** pladach@periscopeholdings.com  
**Subject:** FW: State of Alaska Project

Hi Paulette, I received your voice mail message concerning the vendor educational session. We do not plan to teleconference it because of the content-it is based on a PowerPoint presentation and very interactive; simply put, the same results cannot be achieved over a telephone. Additionally, our goal is to be fair to all vendors and since there are some vendors who are already planning to attend the Wednesday session, it would not be fair to them to now teleconference the session. There will be two more educational sessions for interested vendors. Please let me know if you have additional questions.

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Thursday, March 25, 2010 11:04 AM  
**To:** [pladach@periscopeholdings.com](mailto:pladach@periscopeholdings.com)  
**Subject:** State of Alaska Project

Hi Paula, Thank you for your phone call. As a follow up, I am providing the following information to you. The State of Alaska is currently in the pre-planning stages of an RFP for many of our administrative systems, including our Statewide Accounting System. You can find more information regarding the project at:

<http://fin.admin.state.ak.us/dof/sysrepl/index.jsp>

Additionally, the State currently has a Request for Information regarding the project published on the State's Online Public Notice website at:

<http://notes4.state.ak.us/pn/pubnotic.nsf/cc52605f7c156e7a8925672a0060a91b/7f38139226b60e6b892576dd0002a412?OpenDocument>

As you can see, the State has scheduled a Best-Value Educational Session for next Wednesday, March 31 in Juneau, Alaska.

Please let me know if you have additional questions. Thanks again for your call.

## Augustus, Staci A (DOA)

---

**From:** Paulette Ladach [PLadach@periscopeholdings.com]  
**Sent:** Thursday, March 25, 2010 11:15 AM  
**To:** Augustus, Staci A (DOA)  
**Cc:** Ken McFarland  
**Subject:** RE: State of Alaska Project

Hi Staci –

Thank you for this information. It's very helpful.

We would like to participate in your Best-Value Educational Session. Do you have an audio conference option available?

We'll have to read your RFI more carefully to see if we can respond to just part of it. As you know, BuySpeed is a procurement solution that integrates with financial systems, but is not a financial system itself.

Paulette

Paulette Ladach  
Periscope Holdings, Inc.  
877.472.9062 x217

[pladach@periscopeholdings.com](mailto:pladach@periscopeholdings.com)  
[www.periscopeholdings.com](http://www.periscopeholdings.com)

**From:** Augustus, Staci A (DOA) [<mailto:staci.augustus@alaska.gov>]  
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**To:** Paulette Ladach  
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## **Augustus, Staci A (DOA)**

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Thursday, March 25, 2010 10:08 AM  
**To:** Robert.Strohl@TheGenius.com  
**Subject:** FW: Sub Ledger Bond accounting for municipalities

Hi Mr. Strohl, I have been asked to respond to your email inquiry. The State of Alaska is currently in the pre-planning stages of an RFP for many of our administrative systems, including our Statewide Accounting System. You can find more information regarding the project at:

<http://fin.admin.state.ak.us/dof/sysrepl/index.jsp>

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-----Original Message-----

**From:** Robert A. Strohl [<mailto:Robert.Strohl@TheGenius.com>]  
**Sent:** Thursday, March 25, 2010 8:45 AM  
**To:** DOA DOF; Garnero, Kim J (DOA)  
**Subject:** Sub Ledger Bond accounting for municipalities

Ms. Garnero,

I am interested in learning when the state will be conducting their RFP for accounting software.

We would be interested in participating in a possible upcoming RFP and I wish to put the date on my calendar. We believe that you should have a choice in accounting software and that you can save money, have a more robust program and have a fully automated accounting system for your municipality.

If you would, please let me know when and if you expect to review the accounting software, we will be happy to participate.

Regards,

Robert Allen Strohl  
713-306-8754

## **Augustus, Staci A (DOA)**

---

**From:** Kinsellagh, Emmet [Emmet.Kinsellagh@softwareag.com]  
**Sent:** Wednesday, March 24, 2010 5:21 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** RE: Statewide Administrative Systems Replacement Project -Clarification on Best Value Education sessions

Thanks Staci!

---

**From:** Augustus, Staci A (DOA) [mailto:staci.augustus@alaska.gov]  
**Sent:** Wednesday, March 24, 2010 5:04 PM  
**To:** Kinsellagh, Emmet  
**Subject:** RE: Statewide Administrative Systems Replacement Project -Clarification on Best Value Education sessions

Hi Mr. Kinsellagh, The Best Value Educational Sessions will have all the same content. Please refer to the State's Request for Information found here:

[http://notes4.state.ak.us/pn/pubnotic.nsf/0/7f38139226b60e6b892576dd0002a412/\\$FILE/Alaska+RFI+v1r0.pdf](http://notes4.state.ak.us/pn/pubnotic.nsf/0/7f38139226b60e6b892576dd0002a412/$FILE/Alaska+RFI+v1r0.pdf)

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**From:** Kinsellagh, Emmet [mailto:Emmet.Kinsellagh@softwareag.com]  
**Sent:** Wednesday, March 24, 2010 3:52 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Statewide Administrative Systems Replacement Project - Clarification on Best Value Education sessions

Hi Staci:

Could please you clarify if the content for each of the Best Value Education Sessions will be different? For example, if I miss the first session, will that be reviewed in the second session or is it a progressive training program meant to be consumed in all the sessions?

Thanks in advance.  
Emmet

**Emmet B. Kinsellagh**  
Regional Sales Manager  
State and Local - West  
**Software AG**

Phone: 818-340-1055  
Mobile: 818-264-6518  
[emmet.kinsellagh@softwareagusa.com](mailto:emmet.kinsellagh@softwareagusa.com)  
6433 Topanga Canyon Blvd. Ste. 570 | Canoga Park | California 91303  
[www.softwareagusa.com](http://www.softwareagusa.com)

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**Emmet B. Kinsellagh**  
Regional Sales Manager  
State and Local - West  
**Software AG**

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Mobile: 818-264-6518  
[emmet.kinsellagh@softwareagusa.com](mailto:emmet.kinsellagh@softwareagusa.com)  
6433 Topanga Canyon Blvd. Ste. 570 | Canoga Park | California 91303  
[www.softwareagusa.com](http://www.softwareagusa.com)

## **Augustus, Staci A (DOA)**

---

**From:** Kinsellagh, Emmet [Emmet.Kinsellagh@softwareag.com]  
**Sent:** Wednesday, March 24, 2010 3:52 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Statewide Administrative Systems Replacement Project - Clarification on Best Value Education sessions

Hi Staci:

Could please you clarify if the content for each of the Best Value Education Sessions will be different? For example, if I miss the first session, will that be reviewed in the second session or is it a progressive training program meant to be consumed in all the sessions?

Thanks in advance.  
Emmet

**Emmet B. Kinsellagh**  
Regional Sales Manager  
State and Local - West  
**Software AG**

Phone: 818-340-1055  
Mobile: 818-264-6518  
[emmet.kinsellagh@softwareagusa.com](mailto:emmet.kinsellagh@softwareagusa.com)  
6433 Topanga Canyon Blvd. Ste. 570 | Canoga Park| California 91303  
[www.softwareagusa.com](http://www.softwareagusa.com)

## Augustus, Staci A (DOA)

---

**From:** Karen Colvin [Karen.Colvin@sungardps.com]  
**Sent:** Wednesday, March 24, 2010 12:05 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Request for Information - Statewide Administrative Systems Replacement Project  
**Attachments:** State of Alaska - no bid letter.pdf

### **SUNGARD** PUBLIC SECTOR

www.sungardps.com • 407-304-3235 • 800-727-8088 toll-free

March 23, 2010

Staci Augustus  
Department of Administration  
PO Box 110208  
Juneau, AK 99811-0208

Dear Ms. Augustus:

Thank you for the opportunity to respond to the State of Alaska's Request for Information for the Statewide Administrative Systems Replacement Project. We regret that SunGard Public Sector Inc. will not be submitting a response at this time.

If you find that the other vendors do not meet your qualifications, or have any other questions, I can be reached at (800) 727-8088.

We would also like to remain on your bidder's list to have the opportunity to respond to other RFPs. We look forward to the possibility of working with you in the future.

Sincerely,



Tony Quilici  
Account Executive

## Augustus, Staci A (DOA)

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Wednesday, March 24, 2010 10:14 AM  
**To:** Roch E Hoedebecke/MAXIMUS  
**Subject:** RE: Best-Value Educational Session #1 Confirmation

Thank you, I have registered Mr. Cockrum.

---

**From:** Roch E Hoedebecke/MAXIMUS [<mailto:rochhoedebecke@maximus.com>]  
**Sent:** Wednesday, March 24, 2010 9:35 AM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Re: Best-Value Educational Session #1 Confirmation

There will be 2 attendees from MAXIMUS:

- Roch Hoedebecke
- Robert Cockrum

Roch Hoedebecke  
MAXIMUS Consulting  
Practice Lead, Packaged Systems  
(303) 807-6819 - Mobile  
[rochhoedebecke@maximus.com](mailto:rochhoedebecke@maximus.com)

"Augustus, Staci A (DOA)" <[staci.augustus@alaska.gov](mailto:staci.augustus@alaska.gov)>

To

03/24/2010 12:07 PM

cc

Subject: Best-Value Educational Session #1 Confirmation

You are receiving this email as a registered attendee to the State of Alaska's Administrative Systems Replacement Project Best-Value Educational Session #1. If more than one person from your company is attending, you may want to make sure they receive this message, as some of the registered attendees committed more than one person, but did not provide an email address for them.

As a reminder:

**When:** 1:00 PM, Alaska Time, March 31, 2010  
**Where:** State Office Building, 333 Willoughby Avenue, 10<sup>th</sup> Floor-Division of Personnel Training Room  
**Purpose:** Discuss the best-value selection process which will be used for this procurement. The best-value procurement model is a paradigm shift from the traditional procurement model previously used by the State.

Helpful hint-the State Office Building can be difficult to navigate. If you enter the building from the Willoughby Avenue side, the elevators only go to the 8<sup>th</sup> floor, you must then walk on the 8<sup>th</sup> floor to the center of the building, where a second set of elevators will take you to the 10<sup>th</sup> floor.

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- Roch Hoedebecke

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Roch Hoedebecke  
MAXIMUS Consulting  
Practice Lead, Packaged Systems  
(303) 807-6819 - Mobile  
[rochhoedebecke@maximus.com](mailto:rochhoedebecke@maximus.com)

"Augustus, Staci A (DOA)" <[staci.augustus@alaska.gov](mailto:staci.augustus@alaska.gov)>

To

cc

03/24/2010 12:07 PM

Subject Best-Value Educational Session #1 Confirmation

You are receiving this email as a registered attendee to the State of Alaska's Administrative Systems Replacement Project Best-Value Educational Session #1. If more than one person from your company is attending, you may want to make sure they receive this message, as some of the registered attendees committed more than one person, but did not provide an email address for them.

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## Augustus, Staci A (DOA)

---

**From:** Gillian\_Dezzutto@Dell.com  
**Sent:** Wednesday, March 24, 2010 7:31 AM  
**To:** Augustus, Staci A (DOA)  
**Subject:** RE: RSVP for Educational Session for the Statewide Admin Sys Replacement Project

Ms. Augustus,

Thanks so much.

Will there be a separate e-mail providing meeting time, etc.?

Appreciate the info,  
Gillian

---

**Gillian Dezzutto**  
Alaska Account Executive  
Dell | SPA  
office | cell +1 907 223 0944 fax +1 907 677 7650

---



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---

**From:** Augustus, Staci A (DOA) [<mailto:staci.augustus@alaska.gov>]  
**Sent:** Tuesday, March 23, 2010 12:49 PM  
**To:** Dezzutto, Gillian  
**Subject:** RE: RSVP for Educational Session for the Statewide Admin Sys Replacement Project

Thank you, Ms. Dezzutto, I have registered you.

---

**From:** [Gillian\\_Dezzutto@Dell.com](mailto:Gillian_Dezzutto@Dell.com) [[mailto:Gillian\\_Dezzutto@Dell.com](mailto:Gillian_Dezzutto@Dell.com)]  
**Sent:** Tuesday, March 23, 2010 11:57 AM  
**To:** Augustus, Staci A (DOA)  
**Subject:** RSVP for Educational Session for the Statewide Admin Sys Replacement Project

Ms. Augustus,

I would like to request to attend the Educational Session for the RFI on the Statewide Administrative Systems Replacement Project on March 31.

Please let me know what other info you need from me.

## Augustus, Staci A (DOA)

---

**From:** Janet Miller [jmiller@manageforce.com]  
**Sent:** Tuesday, March 23, 2010 1:16 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** RE: Following Up

Staci,

Yes, I would appreciate it. Should I follow the below link to respond to the project? Please just let me know so we can respond.

Thank you,

Janet

**Janet Miller | ManageForce Corporation**

120 W. 22nd Street, Suite 330 | Oak Brook, Illinois | 60523  
Tel: (262) 375-2836 | Mobile: (262) 617-2047 | Fax: (630) 214-8137  
Toll Free: (877) 351-4491 | Web: [www.manageforce.com](http://www.manageforce.com)



---

**From:** Augustus, Staci A (DOA) [<mailto:staci.augustus@alaska.gov>]  
**Sent:** Tuesday, March 23, 2010 4:07 PM  
**To:** Janet Miller  
**Subject:** RE: Following Up

Ms. Miller, would you like for me to add you to our interested vendors' list for our administrative systems replacement project that Kim referred to in her response?

---

**From:** Garnero, Kim J (DOA)  
**Sent:** Monday, March 22, 2010 12:31 PM  
**To:** Janet Miller  
**Cc:** Augustus, Staci A (DOA)  
**Subject:** RE: Following Up

Hello Janet,

Thank you for the email. We are currently involved in procurement for IT services, so I am directing all correspondence with vendors to our procurement officer, Staci Augustus.

Here is a link to our current procurement initiative.

<http://notes3.state.ak.us/pn/pubnotic.nsf/cc52605f7c156e7a8925672a0060a91b/7f38139226b60e6b892576dd0002a412?OpenDocument>

Regards,  
Kim Garnero

**From:** Janet Miller [<mailto:janet.miller@manageforce.com>]  
**Sent:** Wednesday, March 17, 2010 1:18 PM  
**To:** Garner, Kim J (DOA)  
**Subject:** Following Up

Kim J.-

Hope all is well! We've reached out a couple of times in the past, so I wanted to quickly check back in... I'm sure you get bombarded with emails, but our IT Services offerings are fairly unique and I wanted to remind you of our benefits. Simply put -- our entire services offering is focused on IT Optimization, and Cost Control, & Reduction (and over half are delivered Fixed-Fee). So, if you're looking for Cost Control in the IT projects you have on your plate, or the support of your existing software environments, it would be great to catch up briefly. As a reminder, here's the gist of what we deliver:

Project Portfolio Management

- Comprehensive audit/review of overall IT portfolio, analyze the **risk/cost/benefit of each project**, develop a project roadmap, and Manage to Earned Value.
- Especially in these times, a great way to assure you're focused on the right projects, and **managing well within budgets**, etc.

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I'd love if you could make time for a brief (20 mins.) conversation, to see if/how we might be able to help you with your 2010 initiatives. Please let me know the best way to coordinate. Thanks Kim J..

Regards,

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Toll Free: (877) 351-4491 | Web: [www.manageforce.com](http://www.manageforce.com)

## Augustus, Staci A (DOA)

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**From:** Augustus, Staci A (DOA)  
**Sent:** Tuesday, March 23, 2010 12:49 PM  
**To:** Gillian\_Dezzutto@Dell.com  
**Subject:** RE: RSVF for Educational Session for the Statewide Admin Sys Replacement Project

Thank you, Ms. Dezzutto, I have registered you.

---

**From:** Gillian\_Dezzutto@Dell.com [mailto:Gillian\_Dezzutto@Dell.com]  
**Sent:** Tuesday, March 23, 2010 11:57 AM  
**To:** Augustus, Staci A (DOA)  
**Subject:** RSVP for Educational Session for the Statewide Admin Sys Replacement Project

Ms. Augustus,

I would like to request to attend the Educational Session for the RFI on the Statewide Administrative Systems Replacement Project on March 31.

Please let me know what other info you need from me.

Thank you,  
Gillian

---

**Gillian Dezzutto**  
Alaska Account Executive  
Dell | SPA  
office | cell +1 907 223 0944 fax +1 907 677 7650

---



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## Augustus, Staci A (DOA)

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Monday, March 22, 2010 1:34 PM  
**To:** vanessa@cjisgroup.com  
**Subject:** FW: CJIS GROUP, Inc. Information Request

Ms. Beahm, thank you for your email. I am able to answer your first question, however, the second question's answer will be posted on the Division of Finance's Administrative Systems Replacement website ( <http://fin.admin.state.ak.us/dof/sysrepl/index.jsp> ) later this week.

You asked: Is there a ball park timeframe for when either of the RFPs might be released?

The answer: Please refer to the current project schedule found here: <http://fin.admin.state.ak.us/dof/sysrepl/schedule.jsp>

Also, to clarify, the State only intends to issue one RFP for all administrative systems solutions.

---

**From:** Vanessa Beahm [<mailto:vanessa@cjisgroup.com>]  
**Sent:** Monday, March 22, 2010 6:29 AM  
**To:** Arehart, Scot A (DOA)  
**Subject:** CJIS GROUP, Inc. Information Request

Good Morning Mr. Arehart,

I am writing you in regards to the Department's plans to acquire a Statewide Accounting System Replacement, as well as a Human Resources and Payroll System. I am hoping that you might be able to help me answer the following questions for both sets of plans:

- Is there a ball park timeframe for when either of the RFPs might be released?
- I understand that the Department was planning to request additional funding through the FY2010 budget for both projects. Do you know if the request has been made yet and when you guys might here back on approval/denial?

Any information that you can provide will be greatly appreciated and I thank you for your time and consideration.

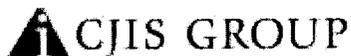
Best Regards,

Vanessa Beahm

Research Analyst | CJIS GROUP, Inc.

Office 850-926-9800 | [Vanessa@cjisgroup.com](mailto:Vanessa@cjisgroup.com) | Fax 850-926-5403

2758 Coastal Hwy US 98, Crawfordville, FL 32327 | <http://www.cjisgroup.com>



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*CJIS GROUP researches State and Local Law Enforcement, Courts, Corrections, Homeland Security, Emergency Management, and Public Safety Communities with regard to information technology projects and plans, grants, reports, directories, Web site links, and events. State and Local Government Communities have free access to the resource information in our database by signing in on the "Become a Client - Government Community" at [www.cjisgroup.com](http://www.cjisgroup.com)*

## **Augustus, Staci A (DOA)**

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**Cc:** Augustus, Staci A (DOA)  
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Regards,  
Kim Garnero

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**To:** Garnero, Kim J (DOA)  
**Subject:** Following Up

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## **Augustus, Staci A (DOA)**

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**From:** Puett, Daniel L [DPuett@ciber.com]  
**Sent:** Monday, March 22, 2010 9:51 AM  
**To:** Augustus, Staci A (DOA)  
**Cc:** Murrin, John P; Geddy, Bill  
**Subject:** RE: ERP RFI Best-Value Educational Session 1, 03/31/10 1 pm to 4 pm

Thank you, Staci.

**Daniel L Puett**  
Public Services Delivery Executive  
CIBER, Inc  
Office: 816-801-7972 | Cell: 816-536-2382 | eFax: 775-429-0462  
[dpuett@ciber.com](mailto:dpuett@ciber.com) | [www.ciber.com](http://www.ciber.com)

---

**From:** Augustus, Staci A (DOA) [<mailto:staci.augustus@alaska.gov>]  
**Sent:** Monday, March 22, 2010 11:45 AM  
**To:** Puett, Daniel L  
**Cc:** Murrin, John P; Geddy, Bill  
**Subject:** RE: ERP RFI Best - Value Educational Session 1, 03/31/10 1 pm to 4 pm

Thank you, Mr. Puett, I have registered both you and Mr. Murrin.

---

**From:** Puett, Daniel L [<mailto:DPuett@ciber.com>]  
**Sent:** Monday, March 22, 2010 6:19 AM  
**To:** Augustus, Staci A (DOA)  
**Cc:** Murrin, John P; Geddy, Bill  
**Subject:** ERP RFI Best - Value Educational Session 1, 03/31/10 1 pm to 4 pm

CIBER would like to register two attendees for the subject session:

Myself, information below, and John Murrin, Public Sector Delivery Manger.

Please advise as we would like to make our air reservations today if possible.

**Daniel L Puett**  
Public Services Development and Delivery Executive  
CIBER, Inc  
Office: 816-801-7972 | Cell: 816-536-2382 | eFax: 775-429-0462  
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## Augustus, Staci A (DOA)

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**From:** Augustus, Staci A (DOA)  
**Sent:** Monday, March 22, 2010 8:45 AM  
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## **Augustus, Staci A (DOA)**

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Monday, March 22, 2010 8:43 AM  
**To:** Witte, Greg  
**Subject:** RE: Best Value Educational Session

Thank you, Mr. Witte, I have registered you for the educational session.

---

**From:** Witte, Greg [<mailto:greg.witte@cgi.com>]  
**Sent:** Sunday, March 21, 2010 2:45 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Best Value Educational Session

Hi Staci,

CGI is planning on attending the session in Juneau on March 31 so please keep me informed as to updates and changes as needed.

Let me know if you need any additional information.

Thank you, Greg

Greg Witte  
Director and West Regional Manager  
CGI Public Sector  
10655 NE 4th Street, Suite 900, Bellevue, WA 98004  
Office: 425-213-5342, Cell: 425-765-1781

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10655 NE 4th Street, Suite 900, Bellevue, WA 98004  
Office: 425-213-5342, Cell: 425-765-1781

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## Augustus, Staci A (DOA)

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Friday, March 19, 2010 3:44 PM  
**To:** Nguyen, Ann  
**Cc:** Keough, Kimberly  
**Subject:** RE: Alaska RFI - Best Value Educational Session 1

Hi Ms. Nguyen, the Best Value Educational Session is not technical (with regards to the actual Administrative Systems Replacements) in nature, but rather a specific to the Best-Value process that the State intends to utilize for the solicitation process. As stated in the RFI, the Best-Value process is a significant shift from the traditional RFP process. Please let me know if you have additional questions. Thanks

---

**From:** Nguyen, Ann [<mailto:ann.nguyen@sap.com>]  
**Sent:** Friday, March 19, 2010 3:32 PM  
**To:** Augustus, Staci A (DOA)  
**Cc:** Keough, Kimberly  
**Subject:** Alaska RFI - Best Value Educational Session 1

Hello Staci,

I am writing to inquire about the agenda for the Best Value Educational Session 1. Can you provide some insight into the agenda for this session?

Will this be a technical session? I would like to know so that I can bring the appropriate resources to participate.

Thanks,  
Ann.

**Ann Nguyen**  
Account Executive  
Public Services  
SAP BusinessObjects Division  
910 Mainland Street  
Vancouver, BC, V6B 1A9  
T +1 604 647 8987  
F +1 610 492 24 31 \*\*New Number\*\*  
M +1 778 987 3879  
Toll free +1 800 877 2340 ext 8987  
<mailto:ann.nguyen@sap.com>  
[www.sap.com/sapbusinessobjects](http://www.sap.com/sapbusinessobjects)

## **Augustus, Staci A (DOA)**

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**Ann Nguyen**  
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910 Mainland Street  
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T +1 604 647 8987  
F +1 610 492 24 31 **\*\*New Number\*\***  
M +1 778 987 3879  
Toll free +1 800 877 2340 ext 8987  
<mailto:ann.nguyen@sap.com>  
[www.sap.com/sapbusinessobjects](http://www.sap.com/sapbusinessobjects)

## Augustus, Staci A (DOA)

---

**From:** Jeremy DeBrine [jeremy.debrine@us.lawson.com]  
**Sent:** Friday, March 19, 2010 8:33 AM  
**To:** Augustus, Staci A (DOA)  
**Cc:** Neal, Nicki L (DOA)  
**Subject:** RE: Lawson Software

Staci/Nicki

Thank you for the update. Please accept my apologies for reaching out I thought there was a window of opportunity for discussions before the RFP was released. I understand the need to uphold the integrity of the procurement process and the problems that arise when you don't. I look forward to working with you in the future.

Cheers

Jeremy DeBrine  
Account Executive Public Sector - N. CA, OR, WA, AK  
Mobile 503-706-4993  
[www.lawson.com](http://www.lawson.com)

**From:** "Augustus, Staci A (DOA)" <[staci.augustus@alaska.gov](mailto:staci.augustus@alaska.gov)>  
**To:** "Neal, Nicki L (DOA)" <[nicki.neal@alaska.gov](mailto:nicki.neal@alaska.gov)>, Jeremy DeBrine/US/Lawson@LAWSON  
**Date:** 03/18/2010 03:46 PM  
**Subject:** RE: Lawson Software

---

Thank you, Nicki.

Mr DeBrine, please refer to the Division of Finance's project website (<http://fin.admin.state.ak.us/dof/sysrepl/index.jsp>), which directs interested parties to contact me regarding questions:

To register for an educational session or for other procurement related questions, please contact [Staci Augustus](#)

As you might imagine, it is difficult to uphold the integrity of the procurement if we were to meet with vendors during the procurement process and not share all of the same information to everyone at the same time. Thus our requirement to direct all questions to me. Please let me know if you have specific questions. Thanks in advance.

---

**From:** Neal, Nicki L (DOA)  
**Sent:** Thursday, March 18, 2010 2:38 PM  
**To:** Jeremy DeBrine  
**Cc:** Augustus, Staci A (DOA)  
**Subject:** RE: Lawson Software

Jeremy, given that we are beginning the procurement process I am unable to meet or discuss our IT needs with you. If

you have any questions you can contact Staci Augustus at 465-5656. I hope you enjoy your time in Juneau.

---

**From:** Jeremy DeBrine [<mailto:jeremy.debrine@us.lawson.com>]  
**Sent:** Wednesday, March 17, 2010 2:07 PM  
**To:** Neal, Nicki L (DOA)  
**Subject:** Lawson Software

Hello Nicki

This e-mail is in addition to the voice mail left this afternoon. First I would like to introduce myself as the Lawson Software account representative covering State of Alaska. Additionally would like to find out if there is an opportunity to meet and discuss the HR Structure Study report by EquaTerra and how it relates to the Statewide Administrative Systems Replacement Project?

The recommendation to adopt a similar model to the State of Michigan is intriguing because Lawson has been working with the State of Michigan for several years. Please see attached case study also available on our website at [http://my.lawson.com/wcw.nsf/pub/IA\\_FAE5F6](http://my.lawson.com/wcw.nsf/pub/IA_FAE5F6).

I'm currently scheduled to attend the procurement training on 3.31.2010 and was wondering if you had availability during that week for a meeting?

Best regards

Jeremy DeBrine  
Account Executive Public Sector - N. CA, OR, WA, AK  
Mobile 503-706-4993  
[www.lawson.com](http://www.lawson.com)

## **Augustus, Staci A (DOA)**

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Thursday, March 18, 2010 3:33 PM  
**To:** Howard Earl  
**Cc:** Fletcher, Thomas (DOA sponsored)  
**Subject:** RE: Best-value Educational Session #1 for the Admin Systems Replacement project

Thank you, I have registered Mr. Fletcher as well.

---

**From:** Howard Earl [<mailto:howard@resdat.com>]  
**Sent:** Thursday, March 18, 2010 3:22 PM  
**To:** Augustus, Staci A (DOA)  
**Cc:** Fletcher, Thomas (DOA sponsored)  
**Subject:** RE: Best-value Educational Session #1 for the Admin Systems Replacement project

Staci,

Also, please register my esteemed colleague, Thomas Fletcher, who will be joining me.

Cheers,  
howard

**Howard Earl** • Director of Sales and Marketing  
**Resource Data, Inc.** People • Technology • Results  
1205 East Intl. Airport Road, Ste. 100  
Anchorage, Alaska 99518  
Direct: 907 770 4134 • Fax: 907 561 0159  
E-mail: [howard@resdat.com](mailto:howard@resdat.com) • Web: [www.resdat.com](http://www.resdat.com)

---

**From:** Staci Augustus  
**Sent:** Thursday, March 18, 2010 2:27 PM  
**To:** Howard Earl  
**Cc:** Rick Pannell  
**Subject:** RE: Best-value Educational Session #1 for the Admin Systems Replacement project

Thank you, Howard, I have registered you and will see you there.

---

**From:** Howard Earl [<mailto:howard@resdat.com>]  
**Sent:** Thursday, March 18, 2010 2:26 PM  
**To:** Augustus, Staci A (DOA)  
**Cc:** Pannell, Rick (DOL sponsored)  
**Subject:** Best-value Educational Session #1 for the Admin Systems Replacement project

Staci,

I'm pleased to inform you that I will be attending the session at 1pm on 3/31.

I look forward to seeing you again and to learning more about this exciting procurement.

Cheers,  
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**From:** Augustus, Staci A (DOA)  
**Sent:** Thursday, March 18, 2010 2:47 PM  
**To:** Neal, Nicki L (DOA); 'Jeremy DeBrine'  
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## **Augustus, Staci A (DOA)**

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Wednesday, March 17, 2010 12:53 PM  
**To:** Jeremy DeBrine  
**Subject:** RE: Best-Value Educational Session 1 3/31/10

Thank you, Mr. DeBrine, I have registered you for the Best Value Educational Session on March 31. The time and location you identify is correct. Thanks again.

---

**From:** Jeremy DeBrine [<mailto:jeremy.debrine@us.lawson.com>]  
**Sent:** Wednesday, March 17, 2010 12:11 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Best - Value Educational Session 1 3/31/10

Staci

I would like to register for the Best Value Education Session 1 on 3/31/2010. Is any additional information needed for my RSVP? Additionally please confirm that the time and location are still 1-4pm in the Division of Personnel Training Room?

Thanks

Jeremy DeBrine  
Lawson Software  
Account Executive Public Sector - N. CA, OR, WA, AK  
Mobile 503-706-4993  
[www.lawson.com](http://www.lawson.com)

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## Augustus, Staci A (DOA)

---

**From:** Penna, Fenton [Fenton.Penna@cedarcrestone.com]  
**Sent:** Tuesday, March 16, 2010 9:38 AM  
**To:** Augustus, Staci A (DOA); Shakespeare, Cheryl A (DOA)  
**Subject:** RE: Change in Vendor Information

Thank you.

Thank you,

Fenton Penna

Fenton Penna | CedarCrestone Account Manager-Oracle  
303-641-5578 | [www.cedarcrestone.com](http://www.cedarcrestone.com)

---

**From:** Augustus, Staci A (DOA) [<mailto:staci.augustus@alaska.gov>]  
**Sent:** Thursday, March 11, 2010 4:01 PM  
**To:** Shakespeare, Cheryl A (DOA)  
**Cc:** Penna, Fenton; Sheffield, Mary  
**Subject:** Change in Vendor Information

Hi Cheryl, I just spoke with Kari DeYoung of CedarCrestone, one of the vendors listed on the Administrative Systems Replacement website, and she has asked that we update the listing to show the following actions:

1. Remove Stacie Henn from the contact list, as she no longer works for CedarCrestone; and
2. Add Fenton Penna ([fenton.penna@cedarcrestone.com](mailto:fenton.penna@cedarcrestone.com)) to the contact list.

Thanks!

## Augustus, Staci A (DOA)

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Tuesday, March 16, 2010 8:29 AM  
**To:** Wahlbrink, Jennifer  
**Subject:** RE: Statewide Administrative Systems Replacement

Thank you, Ms. Wahlbrink, I have registered you both.

---

**From:** Wahlbrink, Jennifer [<mailto:jennifer.wahlbrink@tylertech.com>]  
**Sent:** Tuesday, March 16, 2010 7:21 AM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Statewide Administrative Systems Replacement

Staci – Tyler Technologies is very excited about the release of the State's RFI and future release of the RFP. We will be in attendance at all of the Best-Value Educational Sessions and at the Pre-proposal Conference.

Best-Value Educational Session 1 - Roger Routh, VP Strategic Accounts and Jennifer Wahlbrink, Sales Representative  
Best-Value Educational Session 2 - Roger Routh, VP Strategic Accounts and Jennifer Wahlbrink, Sales Representative  
Best-Value Educational Session 3 - Roger Routh, VP Strategic Accounts and Jennifer Wahlbrink, Sales Representative

Thank you,

Jen

**Jennifer Wahlbrink, PMP**  
Sales Representative  
Tyler Technologies, Inc.

P: 623.760.7566  
F: 623.742.9186  
[www.tylertech.com](http://www.tylertech.com)



Empowering people who serve the public™

## **Augustus, Staci A (DOA)**

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**From:** Wahlbrink, Jennifer [jennifer.wahlbrink@tylertech.com]  
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Jen

**Jennifer Wahlbrink, PMP**  
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**Empowering people who serve the public™**

## Augustus, Staci A (DOA)

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Friday, March 12, 2010 10:40 AM  
**To:** Holt, Craig  
**Subject:** RE: Best-Value Educational Session 1 - Registration

Thank you, Mr. Holt, I have registered you.

---

**From:** Holt, Craig [<mailto:CraigHolt@SierraSystems.com>]  
**Sent:** Friday, March 12, 2010 10:26 AM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Best-Value Educational Session 1 - Registration

Staci,

Please register me for the March 31<sup>st</sup> Statewide Administrative Systems Replacement RFI – BVE 1 Session.

Thanks

**Craig Holt | Consulting Director**  
**Sierra Systems**

(T): 503-371-7224 (C): 503-551-9237  
5231 Woodscape Dr. S.E.  
Salem, OR, 97306

Management Consulting | System Integration | Managed Services  
website: [www.SierraSystems.com](http://www.SierraSystems.com)

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## **Augustus, Staci A (DOA)**

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Friday, March 12, 2010 10:40 AM  
**To:** Roch E Hoedebecke/MAXIMUS  
**Cc:** ginagiampaoli@maximus.com  
**Subject:** RE: Hi - - 3/31 Education Session

Thank you, I have registered you.

---

**From:** Roch E Hoedebecke/MAXIMUS [<mailto:rochhoedebecke@maximus.com>]  
**Sent:** Friday, March 12, 2010 7:56 AM  
**To:** Augustus, Staci A (DOA)  
**Cc:** [ginagiampaoli@maximus.com](mailto:ginagiampaoli@maximus.com)  
**Subject:** Hi - - 3/31 Education Session

Staci,

I will plan on attending the 3/31 Educational Session.

Add me to the list.

Thanks.

Roch Hoedebecke  
MAXIMUS Consulting  
Practice Lead, Packaged Systems  
(303) 807-6819 - Mobile  
[rochhoedebecke@maximus.com](mailto:rochhoedebecke@maximus.com)

## **Augustus, Staci A (DOA)**

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Friday, March 12, 2010 10:39 AM  
**To:** Miller, Brett J  
**Subject:** RE: CIBER Registration for State of Alaska Information Session

Thank you, Mr. Miller, I have registered both you and Mr. Pace.

---

**From:** Miller, Brett J [<mailto:BrMiller@ciber.com>]  
**Sent:** Thursday, March 11, 2010 5:47 PM  
**To:** Augustus, Staci A (DOA)  
**Cc:** Pace, Keith  
**Subject:** CIBER Registration for State of Alaska Information Session

Ms. Augustus,

We are writing to request attendance to the information session being held at the State of March 31<sup>st</sup>. In attendance will be myself and my colleague, Keith Pace (copied on this email). If additional CIBER resources will be in attendance, I will notify you as soon as I hear.

Please let us know if we need to do anything else to register.

We look forward to meeting you and the rest of the team at the end of the month.

Sincerely,

Brett J. Miller  
Client Development Executive

**ciber**

Cell: 714-514-7598

Office: 949-916-0132

[www.ciber.com](http://www.ciber.com)

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**Craig Holt | Consulting Director**  
**Sierra Systems**

(T): 503-371-7224 (C): 503-551-9237  
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Salem, OR, 97306

Management Consulting | System Integration | Managed Services  
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----Notice Regarding Confidentiality----

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**From:** Augustus, Staci A (DOA)  
**Sent:** Wednesday, March 10, 2010 4:38 PM  
**To:** Miller, Brett J  
**Subject:** RE: Administrative Systems Replacement Project

Hi Mr. Miller, I just realized that I did not respond directly to your email. I am aware that Ms. Shakespeare did respond to you via a different email, but I wanted to follow up to make sure you have the information that you were requesting. Please let me know if you still need additional information. Thanks!

---

**From:** Miller, Brett J [<mailto:BrMiller@ciber.com>]  
**Sent:** Tuesday, March 02, 2010 8:10 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Administrative Systems Replacement Project

Ms. Augustus,

CIBER would like to ask to be considered for the interested bidder's group of vendors for the Administrative Systems Replacement Project. It is unclear on the State's website as to where we should register. Could you please send us the URL if this registration is to be done electronically or the actual forms if done manually.

We would be more than happy to send you any qualifying data you feel is appropriate.

At a high level, CIBER has performed enterprise system implementations for:

- State of Indiana
- State of New Hampshire
- State of Delaware
- Departments/Agencies for:
  - State of Wyoming
  - State of North Dakota
  - State of Oklahoma
  - State of Hawaii
- Numerous Counties, including several of the top 50 Counties in annual budget

In the event that you would like to speak live feel free to call me at 714-514-7598.

We look forward to your response.

Sincerely,

Brett J. Miller  
Client Development Executive

**ciber**

Cell: 714-514-7598

Office: 949-916-0132

[www.ciber.com](http://www.ciber.com)

## **Augustus, Staci A (DOA)**

---

**From:** Pearson, Robert L (DOA)  
**Sent:** Wednesday, March 10, 2010 4:02 PM  
**To:** 'lindaa@gci.net'  
**Cc:** 'Yuri Morgan'; Brooks, Kevin A (DOA); Garnero, Kim J (DOA); Augustus, Staci A (DOA); Swanson, Eric W (DOA)  
**Subject:** RE: Appt request for Brett Miller, CIBER

Linda, as a follow up to my earlier email, I received some additional information and I wanted to clarify further with you.

With the issuance of the Request for Information (RFI) on March 4, 2010 regarding the Department of Administration, Division of Finance's Administrative Systems Replacement Project, the procurement process is now under way. One of the cornerstones of the procurement is to assure that all interested parties receive the same information at the same time and are afforded the same opportunities to engage the State. The way that we accomplish that is to formally notice (as done in the RFI and will be done in the Request for Proposals) the State's intentions and give the same opportunity to all interested vendors to provide input to the State.

As such, the department cannot meet with vendors to discuss the project outside the scheduled meetings. A vendor educational session is scheduled for March 31, 2010 in Juneau to discuss the best-value selection process and the RFI requested input from interested vendors that is due on April 22, 2010.

Thank you for your understanding and again my apologies for my not taking this into account during our earlier conversations.

Robert

*Robert Pearson*

Robert Pearson  
Special Assistant  
Alaska Department of Administration  
(907) 465-5671  
FAX: 465-2135

---

**From:** Pearson, Robert L (DOA)  
**Sent:** Wednesday, March 10, 2010 11:13 AM  
**To:** 'lindaa@gci.net'  
**Cc:** Yuri Morgan; Brooks, Kevin A (DOA); Garnero, Kim J (DOA)  
**Subject:** RE: Appt request for Brett Miller, CIBER

Linda—I just spoke with Kim Garnero and she noted that in the interval between the time we began talking and today the RFI for the ERP has been released and that the normal protocol during this period is that the Department would not meet with vendors. Unfortunately the procurement side is not one of my main responsibilities and I wasn't aware of the details. I want to make sure that if the CIBER team comes all the way to Juneau their time and money are well spent. Please advise if this makes a major difference in their plans.

I am very sorry for the misunderstanding.

*Robert Pearson*

Robert Pearson

Special Assistant  
Alaska Department of Administration  
(907) 465-5671  
FAX: 465-2135

---

**From:** [lindaa@gci.net](mailto:lindaa@gci.net) [mailto:[lindaa@gci.net](mailto:lindaa@gci.net)]  
**Sent:** Wednesday, March 10, 2010 9:34 AM  
**To:** Pearson, Robert L (DOA)  
**Cc:** Yuri Morgan  
**Subject:** Appt request for Brett Miller, CIBER

Greetings Robert.

It looks like the CIBER team can be in Juneau next Tuesday 3/16. They will arrive Monday evening. They will be in Juneau for the entire day and depart on the evening flight.

Robert Miller, Development Exec. will be accompanied by Russ Wheeler, the Senior Exec. VP and President of CIBER's Enterprise Solution Division.

They are interested in Alaska's project and very much appreciative of the opportunity to meet with Administration officials:

Dir. of Finance, Kim Garner  
Deputy Commissioner, Kevin Brooks and  
ETS Director, Anand Dubey

Individual or joint appointments will be fine.

Again, appreciate your assistance and look forward to your response.

Thanks Robert.  
Linda Anderson  
460-6767

## **Augustus, Staci A (DOA)**

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Wednesday, March 10, 2010 12:53 PM  
**To:** RJackson@tamtraining.com  
**Subject:** FW: Alaska Vendor List

Hi Robin, were you asking to be put on the interested vendors list specific to the Department of Administration's Administrative Systems Replacement Project RFP, or were you asking to be placed on the State of Alaska's vendor register in order to be notified of solicitation opportunities? Thanks for the clarification!

---

**From:** Arehart, Scot A (DOA)  
**Sent:** Tuesday, March 09, 2010 7:23 AM  
**To:** Shakespeare, Cheryl A (DOA)  
**Cc:** Augustus, Staci A (DOA)  
**Subject:** FW: Alaska Vendor List

Cheryl,  
Please add to the interested vendors listing and notify the individual below that they have been added.

Thanks

---

Scot Arehart, PMP  
Data Processing Manager  
Department of Administration, Division of Finance  
PO Box 110204, Juneau, AK 99811-0204  
(907) 465-5601 Fax: (907) 465-2169

---

**From:** Robin Jackson [<mailto:RJackson@tamtraining.com>]  
**Sent:** Tuesday, March 09, 2010 7:21 AM  
**To:** Arehart, Scot A (DOA)  
**Subject:** Alaska Vendor List

Good morning,

I'd like to receive information on how to register for the Alaska State Vendor List. I did not immediately see this information on the website, but if you can direct me to the correct web page or send information to me by email, I would appreciate it.

Thank you,

Robin Jackson  
Marketing Specialist  
TransAmerica Training Management  
P:305-728-2399  
[www.tamtraining.com](http://www.tamtraining.com)

---

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## Augustus, Staci A (DOA)

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Tuesday, March 09, 2010 1:04 PM  
**To:** Tatia Wagner  
**Subject:** RE: Statewide Administrative Systems Replacement Best Value Educational Session RSVP

Thank you, Ms. Wagner, I have registered you.

---

**From:** Tatia Wagner [<mailto:tatia.wagner@oracle.com>]  
**Sent:** Tuesday, March 09, 2010 11:07 AM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Statewide Administrative Systems Replacement Best Value Educational Session RSVP

Ms. Augustus

I am RSVP'ing for the March 31st session.

Sincerely

Tatia L. Wagner | 916.315.5638 (o) | 916.715.0337 (c)  
Oracle North America Consulting - State & Local West  
1001 Sunset Blvd. Rocklin, CA 95765  
[tatia.wagner@oracle.com](mailto:tatia.wagner@oracle.com)

## **Augustus, Staci A (DOA)**

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**Sent:** Tuesday, March 09, 2010 11:07 AM  
**To:** Augustus, Staci A (DOA)  
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Ms. Augustus

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1001 Sunset Blvd. Rocklin, CA 95765  
[tatia.wagner@oracle.com](mailto:tatia.wagner@oracle.com)

## **Augustus, Staci A (DOA)**

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Tuesday, March 09, 2010 10:09 AM  
**To:** Helen Seide  
**Subject:** RE: Question re: Statewide Administrative Systems Replacement Project

Hi Ms. Seide, no, there will only be one RFP released. The confusion is all in the name-the project name is "Statewide Administrative Systems Replacement" but the solution is called an "ERP" solution. Sorry for the confusion.

---

**From:** Helen Seide [<mailto:hseide@input.com>]  
**Sent:** Tuesday, March 09, 2010 10:01 AM  
**To:** Augustus, Staci A (DOA)  
**Subject:** RE: Question re: Statewide Administrative Systems Replacement Project

Hello Staci,

Thank you for your email response. Just for further clarification, will there be 2 separate RFPs released for the Statewide Admin Systems and ERP System?

---

**From:** Augustus, Staci A (DOA) [<mailto:staci.augustus@alaska.gov>]  
**Sent:** Monday, March 08, 2010 12:34 PM  
**To:** Helen Seide  
**Subject:** RE: Question re: Statewide Administrative Systems Replacement Project

Hi Ms. Seide, The RFI that the State has released is related to the ERP project you state in your email. We call the project by its name of Statewide Admin. Systems Replacement, while the solution will be the winning Enterprise Resource Planning System. They are one in the same. Thanks for inquiring.

---

**From:** Helen Seide [<mailto:hseide@input.com>]  
**Sent:** Monday, March 08, 2010 4:58 AM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Question re: Statewide Administrative Systems Replacement Project

Good Morning, Ms. Augustus,

How are you? I am emailing you regarding the RFI released for Statewide Administrative Systems Replacement Project. It is my understanding that an RFP is anticipated to be released for Enterprise Resource Planning Procurement System and was wondering if these two projects are related?

Are the above projects the same efforts, or are they completely separate acquisitions? I appreciate your clarification in this matter.

Kind regards,  
Helen Seide

Helen Seide  
Analyst, General Government Services  
INPUT  
11720 Plaza America Drive, Suite 1200, Reston, Virginia 20190  
Direct: 703-707-3680; FAX: 703-707-6201

## Augustus, Staci A (DOA)

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<http://www.input.com>  
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## Augustus, Staci A (DOA)

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**Sent:** Monday, March 08, 2010 8:34 AM  
**To:** Helen Seide  
**Subject:** RE: Question re: Statewide Administrative Systems Replacement Project

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[hseide@input.com](mailto:hseide@input.com)  
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## **Augustus, Staci A (DOA)**

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Helen Seide

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Direct: 703-707-3680; FAX: 703-707-6201  
[hseide@input.com](mailto:hseide@input.com)  
<http://www.input.com>  
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## Augustus, Staci A (DOA)

---

**From:** Miller, Brett J [BrMiller@ciber.com]  
**Sent:** Tuesday, March 02, 2010 8:10 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Administrative Systems Replacement Project

Ms. Augustus,

CIBER would like to ask to be considered for the interested bidder's group of vendors for the Administrative Systems Replacement Project. It is unclear on the State's website as to where we should register. Could you please send us the URL if this registration is to be done electronically or the actual forms if done manually.

We would be more than happy to send you any qualifying data you feel is appropriate.

At a high level, CIBER has performed enterprise system implementations for:

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  - State of North Dakota
  - State of Oklahoma
  - State of Hawaii
- Numerous Counties, including several of the top 50 Counties in annual budget

In the event that you would like to speak live feel free to call me at 714-514-7598.

We look forward to your response.

Sincerely,

Brett J. Miller  
Client Development Executive

**ciber**

Cell: 714-514-7598

Office: 949-916-0132

[www.ciber.com](http://www.ciber.com)

## Augustus, Staci A (DOA)

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Wednesday, February 17, 2010 11:02 AM  
**To:** pmceneany@sicocmm.net  
**Subject:** Webiste

Hi Paul, as a follow up to our telephone conversation, here is the link to the State of Alaska's Administrative Systems Replacement Project overview website. Please let me know if you have any questions. I have added you to the interested parties list.

<http://fin.admin.state.ak.us/dof/sysrepl/index.jsp>

## **Augustus, Staci A (DOA)**

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Tuesday, February 16, 2010 9:38 AM  
**To:** Tatia Wagner  
**Subject:** RE: Administrative Systems Replacement Project - Qualifying Vendor Process

We are working on an update that will be posted to the website. Thanks

---

**From:** Tatia Wagner [<mailto:tatia.wagner@oracle.com>]  
**Sent:** Thursday, February 11, 2010 10:36 AM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Administrative Systems Replacement Project - Qualifying Vendor Process

Ms. Augustus

The website estimated January 2010 to begin the process to qualify vendors. Does the State have an updated to this estimated begin date?

Sincerely

Tatia

Tatia L. Wagner | 916.315.5638 (o) | 916.715.0337 (c)  
Oracle North America Consulting - State & Local West  
1001 Sunset Blvd. Rocklin, CA 95765  
[tatia.wagner@oracle.com](mailto:tatia.wagner@oracle.com)

## Augustus, Staci A (DOA)

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**From:** Tatia Wagner [tatia.wagner@oracle.com]  
**Sent:** Thursday, February 11, 2010 10:36 AM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Administrative Systems Replacement Project - Qualifying Vendor Process

Ms. Augustus

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Sincerely

Tatia

Tatia L. Wagner | 916.315.5638 (o) | 916.715.0337 (c)  
Oracle North America Consulting - State & Local West  
1001 Sunset Blvd. Rocklin, CA 95765  
[tatia.wagner@oracle.com](mailto:tatia.wagner@oracle.com)

## Augustus, Staci A (DOA)

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Wednesday, February 03, 2010 3:36 PM  
**To:** hwhite@kbn.kaba.com  
**Subject:** RE: Bid Number: 2008-0200-7480 (Time and Attendance Solution)

After the initial procurement failed, we reprocured through a limited competition process which resulted in the TimeLink contract.

---

**From:** hwhite@kbn.kaba.com [mailto:hwhite@kbn.kaba.com]  
**Sent:** Wednesday, February 03, 2010 11:28 AM  
**To:** Augustus, Staci A (DOA)  
**Subject:** RE: Bid Number: 2008-0200-7480 (Time and Attendance Solution)

I am sorry, last question. Was the TimeLink procurement then cancelled or is this for a different project?

Reference: <http://fin.admin.state.ak.us/dof/tas/index.jsp>

With Best Regards,  
Hanna White  
**LGS**



**Kaba Workforce Solutions**  
2736 Meadow Church Road, Suite 275  
Duluth, Georgia 30097

(O) 678-808-8120, ext. 106  
(F) 678-808-8127

(E) [hwhite@kbn.kaba.com](mailto:hwhite@kbn.kaba.com)  
<http://www.kaba-benzing-usa.com>  
<http://www.kaba.com>

-----

Upcoming Events

<http://www.kaba-benzing-usa.com/events.html>

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"Augustus, Staci A (DOA)" <[staci.augustus@alaska.gov](mailto:staci.augustus@alaska.gov)>

To [hwhite@kbn.kaba.com](mailto:hwhite@kbn.kaba.com)  
cc

02/03/2010 03:15 PM

Subject RE: Bid Number: 2008-0200-7480 (Time and Attendance Solution)

Hi Hanna, I'm sorry for the delay in responding. There was no award made in this RFP, we did not receive any responsive proposals.

---

**From:** [hwhite@kbm.kaba.com](mailto:hwhite@kbm.kaba.com) [<mailto:hwhite@kbm.kaba.com>]  
**Sent:** Wednesday, November 11, 2009 6:35 AM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Bid Number: 2008-0200-7480 (Time and Attendance Solution)

Good Morning Ms. Augustus,

Could you tell me who the above bid was awarded to?

Thank you in advance.

With Best Regards,

Hanna White

**LGS**



**Kaba Workforce Solutions**

2736 Meadow Church Road, Suite 275  
Duluth, Georgia 30097

(O) 678-808-8120, ext. 106  
(F) 678-808-8127

(E) [hwhite@kbm.kaba.com](mailto:hwhite@kbm.kaba.com)  
<http://www.kaba-benzing-usa.com>  
<http://www.kaba.com>

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## Augustus, Staci A (DOA)

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LGS



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## **Augustus, Staci A (DOA)**

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Tuesday, February 02, 2010 9:50 AM  
**To:** Garnero, Kim J (DOA); Silverman, Mike (DOA sponsored); Simpkinson, Nicole (DOA sponsored); Arehart, Scot A (DOA); Shakespeare, Cheryl A (DOA)  
**Subject:** RE: Administration Systems Replacement Project

Yes, I'll call him. Thanks!

---

**From:** Garnero, Kim J (DOA)  
**Sent:** Tuesday, February 02, 2010 9:48 AM  
**To:** Augustus, Staci A (DOA); Silverman, Mike (DOA sponsored); Simpkinson, Nicole (DOA sponsored); Arehart, Scot A (DOA); Shakespeare, Cheryl A (DOA)  
**Subject:** RE: Administration Systems Replacement Project

Hi Staci,

I had a call the other day from Phil Oertli of SAP inquiring as to what are our next steps. Have not responded to him yet. Do you want to give him a call? (925) 219-6544. Let me know either way. Thanks!

Kim

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Tuesday, February 02, 2010 8:42 AM  
**To:** Garnero, Kim J (DOA); Silverman, Mike (DOA sponsored); Simpkinson, Nicole (DOA sponsored)  
**Subject:** FW: Administration Systems Replacement Project

FYI regarding a vendor contact.

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Tuesday, February 02, 2010 8:41 AM  
**To:** 'Tony Quilici (SunGard-Chico)'  
**Cc:** Arehart, Scot A (DOA)  
**Subject:** RE: Administration Systems Replacement Project

Hi Mr. Quilici, Our procurement rules require us to give everyone the same information and notify everyone at the same time as well. We accomplish this by delivering information at this point through the website-so until we update the website, this is the only information we can share at this point. Please continue to monitor the website for further information. Please be very cautious in making contact with PTI, as we don't want to jeopardize the integrity of the procurement process.

Thanks again for your interest.

---

**From:** Arehart, Scot A (DOA)  
**Sent:** Tuesday, February 02, 2010 8:21 AM  
**To:** Tony Quilici (SunGard-Chico)  
**Cc:** Augustus, Staci A (DOA)  
**Subject:** RE: Administration Systems Replacement Project

Tony,  
During the procurement phase all questions should be directed to:

## Questions

All questions or comments should be emailed to: Staci Augustus.  
Questions will be published anonymously in the form of FAQs on this web site.

Thanks

---

Scot Arehart, PMP  
Data Processing Manager  
Department of Administration, Division of Finance  
PO Box 110204, Juneau, AK 99811-0204  
(907) 465-5601 Fax: (907) 465-2169

---

**From:** Tony Quilici (SunGard-Chico) [<mailto:Tony.Quilici@sungardps.com>]

**Sent:** Monday, February 01, 2010 1:36 PM

**To:** Arehart, Scot A (DOA)

**Subject:** Administration Systems Replacement Project

Hi Scot,

We have been in contact with your organization as well as Pacific Technologies regarding the Administration Systems Replacement Project. SunGard is very interested in your business and look forward to participating in the evaluation process. I have been checking the project website but it doesn't look like it has been updated recently. When you have a minute I would appreciate a quick update on what you think the process and schedule might be moving forward. Thanks in advance for your time.

Tony Quilici | Account Executive | SunGard Public Sector | ☎ 530.879.2146 | 📠 530.518.5416 | ✉ [tony.quilici@sungardps.com](mailto:tony.quilici@sungardps.com) | 🌐 [www.sungard.com/publicsector](http://www.sungard.com/publicsector)

## Augustus, Staci A (DOA)

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**Subject:** RE: Administration Systems Replacement Project

Hi Mr. Quilici, Our procurement rules require us to give everyone the same information and notify everyone at the same time as well. We accomplish this by delivering information at this point through the website-so until we update the website, this is the only information we can share at this point. Please continue to monitor the website for further information. Please be very cautious in making contact with PTI, as we don't want to jeopardize the integrity of the procurement process.

Thanks again for your interest.

---

**From:** Arehart, Scot A (DOA)  
**Sent:** Tuesday, February 02, 2010 8:21 AM  
**To:** Tony Quilici (SunGard-Chico)  
**Cc:** Augustus, Staci A (DOA)  
**Subject:** RE: Administration Systems Replacement Project

Tony,  
During the procurement phase all questions should be directed to:

### Questions

All questions or comments should be emailed to: Staci Augustus.  
Questions will be published anonymously in the form of FAQs on this web site.

Thanks

---  
Scot Arehart, PMP  
Data Processing Manager  
Department of Administration, Division of Finance  
PO Box 110204, Juneau, AK 99811-0204  
(907) 465-5601 Fax: (907) 465-2169

---

**From:** Tony Quilici (SunGard-Chico) [<mailto:Tony.Quilici@sungardps.com>]  
**Sent:** Monday, February 01, 2010 1:36 PM  
**To:** Arehart, Scot A (DOA)  
**Subject:** Administration Systems Replacement Project

Hi Scot,  
We have been in contact with your organization as well as Pacific Technologies regarding the Administration Systems Replacement Project. SunGard is very interested in your business and look forward to participating in the evaluation process. I have been checking the project website but it doesn't look like it has been updated recently. When you have a minute I would appreciate a quick update on what you think the process and schedule might be moving forward. Thanks in advance for your time.

## Augustus, Staci A (DOA)

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**Cc:** Augustus, Staci A (DOA)  
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Tony Quilici | Account Executive | SunGard Public Sector | ☎ 530.879.2146 | 📠 530.518.5416 | ✉ [tony.quilici@sungardps.com](mailto:tony.quilici@sungardps.com) | 🌐 [www.sungard.com/publicsector](http://www.sungard.com/publicsector)

## Augustus, Staci A (DOA)

---

**From:** Howard Earl [howard@resdat.com]  
**Sent:** Wednesday, January 20, 2010 2:06 PM  
**To:** Arehart, Scot A (DOA)  
**Cc:** Augustus, Staci A (DOA); Garnero, Kim J (DOA); Pannell, Rick (DOL sponsored)  
**Subject:** RE: State of Alaska's Procurement for ERP System

Thank you Scot.

Best of luck on the procurement.  
howard

**Howard Earl** • Director of Sales and Marketing  
**Resource Data, Inc.** People • Technology • Results  
1205 East Intl. Airport Road, Ste. 100  
Anchorage, Alaska 99518  
Direct: 907 770 4134 • Fax: 907 561 0159  
E-mail: [howard@resdat.com](mailto:howard@resdat.com) • Web: [www.resdat.com](http://www.resdat.com)

---

**From:** Arehart, Scot A (DOA) [<mailto:scot.arehart@alaska.gov>]  
**Sent:** Wednesday, January 20, 2010 2:05 PM  
**To:** Howard Earl; Rick Pannell  
**Cc:** Staci Augustus; Kim Garnero  
**Subject:** State of Alaska's Procurement for ERP System

Good afternoon,

We have added your contact information to our list of interested vendors.

Our plans are to begin the internal preparation for procurement in January 2010 and provide information to interested vendors shortly thereafter. We anticipate the procurement to take about 16 months, after which implementation of the integrated system would begin.

You can view the Administrative Systems Replacement Project Overview, Business Case, and Procurement information at <http://fin.admin.state.ak.us/dof/sysrepl/index.jsp>. Updates to this web page will begin in December 2009.

Please direct your questions or comments to [staci.augustus@alaska.gov](mailto:staci.augustus@alaska.gov).

---

Scot Arehart, PMP  
Data Processing Manager  
Department of Administration, Division of Finance  
PO Box 110204, Juneau, AK 99811-0204  
(907) 465-5601 Fax: (907) 465-2169

---

**From:** Howard Earl [<mailto:howard@resdat.com>]  
**Sent:** Friday, January 15, 2010 11:31 AM  
**To:** Arehart, Scot A (DOA)  
**Cc:** Pannell, Rick (DOL sponsored)  
**Subject:** Interested vendors

Scot,

Would you please add Resource Data, Inc. to the list of interested vendors for the Admin Systems Replacement project?

Please list myself and Rick Pannell as contacts.

## Augustus, Staci A (DOA)

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**From:** Arehart, Scot A (DOA)  
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**Howard Earl** • Director of Sales and Marketing  
**Resource Data, Inc.** People • Technology • Results  
1205 East Intl. Airport Road, Ste. 100  
Anchorage, Alaska 99518  
Direct: 907 770 4134 • Fax: 907 561 0159  
E-mail: [howard@resdat.com](mailto:howard@resdat.com) • Web: [www.resdat.com](http://www.resdat.com)

## **Augustus, Staci A (DOA)**

---

**From:** Shakespeare, Cheryl A (DOA)  
**Sent:** Wednesday, December 09, 2009 2:06 PM  
**To:** robert.rice@oracle.com  
**Cc:** Augustus, Staci A (DOA); Arehart, Scot A (DOA); Garnero, Kim J (DOA)  
**Subject:** State of Alaska's Procurement for ERP System

Good afternoon,

We have added your contact information to our list of interested vendors.

Our plans are to begin a limited competition procurement with interested vendors in January 2010. We anticipate the procurement to take about 16 months, after which implementation of the integrated system would begin.

You can view the Administrative Systems Replacement Project Overview, Business Case, and Procurement information at <http://fin.admin.state.ak.us/dof/sysrepl/index.jsp>. Updates to this web page will begin in December 2009.

Please direct your questions or comments to [staci.augustus@alaska.gov](mailto:staci.augustus@alaska.gov).

Cheryl Shakespeare, CPCP  
Accountant V  
Department of Administration  
Division of Finance/Systems Administration  
Phone: 465-2299 Fax: 465-3798  
Email: [cheryl.shakespeare@alaska.gov](mailto:cheryl.shakespeare@alaska.gov)

## Augustus, Staci A (DOA)

---

**From:** Garnero, Kim J (DOA)  
**Sent:** Wednesday, December 09, 2009 12:47 PM  
**To:** Carla Dal Santo  
**Cc:** Augustus, Staci A (DOA)  
**Subject:** RE: Checking In

Hello Carla,

Thank you for writing. At this point, we are in a procurement process, so I must direct all inquiries to Staci Augustus, our procurement officer.

Regards,  
Kim

---

**From:** Carla Dal Santo [<mailto:carla.dalsanto@manageforce.com>]  
**Sent:** Tuesday, December 08, 2009 1:04 PM  
**To:** Garnero, Kim J (DOA)  
**Subject:** Checking In

Kim J.-

Hope all is well with you! I reached out to you a couple of months ago, so I'm just following up to see what the latest is on your end...

I'd love to briefly catch up and learn how you've been weathering the challenging economy. The majority of our customers are using these slow times to focus on ways to control & reduce operating expenses. If that's similar to your situation, I think it would be worth a quick discussion to update you on the ways we're helping customers to do more with less, and driving tangible cost control/savings, while also improving service quality within their operations.

As a reminder, ManageForce delivers cost-effective Managed Services to monitor, manage, troubleshoot, and upgrade Database (SQL Server, Oracle, MySQL, DB2) & Appls. (ERP, BI, etc.) software via a Fixed-Fee model. We dedicate 2 individuals to each account (very senior, named, and ONSHORE), and assimilate a role of "virtual employees" to your team (whether just augmenting in a specific role, or assuming the management of the whole environment). The tangible savings opportunities are very real, with 70+% of our customers referencing reduced cost as a result of working with ManageForce.

We're fortunate to be experiencing strong growth this year, while having achieved 98+% Customer Retention for 2008-2009. This is a testament to the relevance of our service offerings (especially in this economy) and the proven ways we have for delivering both cost savings and improved service quality with the management of our customers' Appls. & Database environments.

It would be great to at least have a brief (20 mins.) conversation with you to get updated on the current state of your operation, and to see if/how we might be able to help you (whether now, or in the future). Please let me know the best way to coordinate. Thanks Kim J..

Regards,

Carla

**Carla Dal Santo | ManageForce Corporation**

120 W. 22<sup>nd</sup> Street, Suite 330 | Oak Brook, IL 60523  
Tel: 414.774.3126 | Fax: 630.214.8137  
Web: [www.manageforce.com](http://www.manageforce.com)

## **Augustus, Staci A (DOA)**

---

**From:** Penna, Fenton [Fenton.Penna@cedarcrestone.com]  
**Sent:** Wednesday, December 09, 2009 12:46 PM  
**To:** Garnero, Kim J (DOA); kim.gamero@alaska.gov  
**Cc:** Arehart, Scot A (DOA); Diebels, William L (DOA); Augustus, Staci A (DOA)  
**Subject:** RE: Thank you!

Thanks Kim!

Thank you,

Fenton Penna

Fenton Penna | CedarCrestone Account Manager-Oracle  
303-641-5578 | [www.cedarcrestone.com](http://www.cedarcrestone.com)

---

**From:** Garnero, Kim J (DOA) [<mailto:kim.garnero@alaska.gov>]  
**Sent:** Wednesday, December 09, 2009 2:44 PM  
**To:** Penna, Fenton; [kim.gamero@alaska.gov](mailto:kim.gamero@alaska.gov)  
**Cc:** Arehart, Scot A (DOA); Diebels, William L (DOA); Augustus, Staci A (DOA)  
**Subject:** RE: Thank you!

Hello Fenton,

My apologies for the delay in responding. We've been in critical path for getting the audited financial statements out to the printers.

Your visit last week was very beneficial to us. Great insights on what these implementations can look like from a customer's perspective. Also thanks for the update on the Peoplesoft application.

We are in the procurement process now, so will be "going dark" – any future correspondence to the State regarding our systems should be directed to Staci Augustus, our procurement officer

Thank you.

Kim

---

**From:** Penna, Fenton [<mailto:Fenton.Penna@cedarcrestone.com>]  
**Sent:** Saturday, December 05, 2009 3:08 AM  
**To:** [kim.gamero@alaska.gov](mailto:kim.gamero@alaska.gov)  
**Cc:** Arehart, Scot A (DOA)  
**Subject:** Thank you!

Kim, Scot and Bill,

Thank you much for your time last week. It was great to meet you all. I had heard great things about you and it was finally nice to meet you all in person! In response to one of your questions that you had asked around the future of the PeopleSoft solution, I wanted to follow up and let you know that both the State of Texas and the State of New York have both recently made large investments in the PeopleSoft application. If you have any questions, please let me know.

We look forward to seeing you soon.

## Augustus, Staci A (DOA)

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We look forward to seeing you soon.

(Please pass along to Bill as I did not receive a card from Bill)

Thank you again for your time and the good conversation. Have a great holiday season!

Thank you,

Fenton Penna

Fenton Penna | CedarCrestone Account Manager-Oracle  
303-641-5578 | [www.cedarcrestone.com](http://www.cedarcrestone.com)

## Augustus, Staci A (DOA)

---

**From:** sunzicker@input.com  
**Sent:** Monday, November 30, 2009 11:32 AM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Follow Up: ENTERPRISE RESOURCE PLANNING PROCUREMENT SYSTEM

Good morning Ms. Augustus,  
Per my message moments ago, I was wondering if there are any plans to release an RFP for an Enterprise Resource Planning Procurement System, and if so, when?  
I genuinely appreciate any information you can provide and look forward to hearing from you.

Respectfully,

Scott Unzicker INPUT 11720 Plaza America Drive, Suite 1200, Reston, VA 20190, USA; Direct 703-707-3546 Fax 703-707-6201

Join the free INPUT Government Community - only for government employees - Leverage existing and past procurements to save time and get the best value on your next acquisition. Immediate access to thousands of documents from successful solicitations and contracts - acquisition plans, RFPs, SOWs, PWS, and more. To register visit <http://govcommunity.input.com>.

## Augustus, Staci A (DOA)

---

**From:** Raymond Matiashowski [raym@kpunet.net]  
**Sent:** Monday, October 26, 2009 5:15 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Re: Maximus contract

Thanks Staci. I'll give you a call tomorrow sometime.

RM

On Oct 26, 2009, at 3:42 PM, Augustus, Staci A (DOA) wrote:

Yes, I am available via my cell phone. I don't know how much I'll be able to answer, given that I was not the procurement officer and the period of performance ended prior to my return to DOA, however, I'm happy to try! My cell phone number is 907-723-2264.

---

**From:** Raymond Matiashowski [mailto:raym@kpunet.net]  
**Sent:** Mon 10/26/2009 3:36 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Re: Maximus contract

Thanks much Staci. I may have a question or two once I read through it. Is there a way I can contact you while in Anchorage?

Thanks again for your help in getting this to me.

RM

On Oct 26, 2009, at 3:02 PM, Augustus, Staci A (DOA) wrote:

Hi Ray, attached are the original contract and the six amendments that followed. Please let me know if you require additional information. Thanks!

---

**From:** Raymond Matiashowski [mailto:raym@kpunet.net]  
**Sent:** Mon 10/26/2009 2:13 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Re: Maximus contract

Thanks Staci. I appreciate the help.

RM

On Oct 26, 2009, at 2:08 PM, Augustus, Staci A (DOA) wrote:

Thanks Ray, that will help. I am trying to get this to you today, but am not positive that I'll be able to. I'll be in touch.

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**From:** Raymond Matiashowski [mailto:raym@kpunet.net]  
**Sent:** Mon 10/26/2009 1:39 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Fwd: Maximus contract

Staci:

I forgot to give you the RFP number for that contract I asked about below:

RFP 2003-0200-3511

Thanks much.

RM

Begin forwarded message:

**From:** Raymond Matiashowski <[raym@kpunet.net](mailto:raym@kpunet.net)>  
**Date:** October 26, 2009 12:28:42 PM AKDT  
**To:** "Staci A (DOA) Augustus" <[staci.augustus@alaska.gov](mailto:staci.augustus@alaska.gov)>  
**Subject:** Maximus contract

Hey Staci:

I left you a voice message in Juneau as well.

I'd like to get a copy of the contract that the state signed with Maximus on Oct. 11, 2002. The contract ran for quite awhile and was terminated about a year or a year and a half ago.

This contract was for Maximus to provide consulting services for the statewide systems replacement. I think the contract was renewed or extended at some point as well.

Please give me a call at 360-471-5958 when you can.

Thanks Staci.

RM

Raymond Matiashowski  
360-471-5958  
[raym@kpunet.net](mailto:raym@kpunet.net)

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<amendment five.pdf><amendment four.pdf><amendment one.pdf><amendment six.pdf><amendment three.pdf><amendment two.pdf><original contract.pdf>

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**Subject:** RE: Maximus contract  
**Attachments:** amendment five.pdf; amendment four.pdf; amendment one.pdf; amendment six.pdf; amendment three.pdf; amendment two.pdf; original contract.pdf

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RM

Begin forwarded message:

**From:** Raymond Matiashowski <[raym@kpunet.net](mailto:raym@kpunet.net)>  
**Date:** October 26, 2009 12:28:42 PM AKDT  
**To:** "Staci A (DOA) Augustus" <[staci.augustus@alaska.gov](mailto:staci.augustus@alaska.gov)>  
**Subject:** Maximus contract

Hey Staci:

I left you a voice message in Juneau as well.

I'd like to get a copy of the contract that the state signed with Maximus on Oct. 11, 2002. The contract ran for quite awhile and was terminated about a year or a year and a half ago.

This contract was for Maximus to provide consulting services for the statewide systems replacement. I think the contract was renewed or extended at some point as well.

Please give me a call at 360-471-5958 when you can.

Thanks Staci.

RM

Raymond Matiashowski  
360-471-5958  
[raym@kpunet.net](mailto:raym@kpunet.net)

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[raym@kpunet.net](mailto:raym@kpunet.net)

## Augustus, Staci A (DOA)

---

**From:** Raymond Matiashowski [raym@kpunet.net]  
**Sent:** Monday, October 26, 2009 2:14 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Re: Maximus contract

Thanks Staci. I appreciate the help.

RM

On Oct 26, 2009, at 2:08 PM, Augustus, Staci A (DOA) wrote:

Thanks Ray, that will help. I am trying to get this to you today, but am not positive that I'll be able to. I'll be in touch.

---

**From:** Raymond Matiashowski [<mailto:raym@kpunet.net>]  
**Sent:** Mon 10/26/2009 1:39 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Fwd: Maximus contract

Staci:

I forgot to give you the RFP number for that contract I asked about below:

RFP 2003-0200-3511

Thanks much.

RM

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Thanks Staci.

## **Augustus, Staci A (DOA)**

---

**From:** Augustus, Staci A (DOA)  
**Sent:** Monday, October 26, 2009 2:09 PM  
**To:** Raymond Matiashowski  
**Subject:** RE: Maximus contract

Thanks Ray, that will help. I am trying to get this to you today, but am not positive that I'll be able to. I'll be in touch.

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**From:** Raymond Matiashowski [<mailto:raym@kpunet.net>]  
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**Subject:** Fwd: Maximus contract

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360-471-5958  
[raym@kpunet.net](mailto:raym@kpunet.net)

## Augustus, Staci A (DOA)

---

**From:** Raymond Matiashowski [raym@kpunet.net]  
**Sent:** Monday, October 26, 2009 12:29 PM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Maximus contract

Hey Staci:

I left you a voice message in Juneau as well.

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Thanks Staci.

RM

Raymond Matiashowski  
360-471-5958  
[raym@kpunet.net](mailto:raym@kpunet.net)

## Augustus, Staci A (DOA)

---

**From:** sunzicker@input.com  
**Sent:** Tuesday, August 18, 2009 8:12 AM  
**To:** Augustus, Staci A (DOA)  
**Subject:** Follow UP: ENTERPRISE RESOURCE PLANNING PROCUREMENT SYSTEM

Good morning Ms. Augustus,  
Per my message earlier today, I was wondering if you can tell me whether or not Alaska has plans to release an ERP procurement system, and if so, when the RFP might be released?  
I genuinely appreciate any information you can provide and look forward to hearing from you.

Respectfully,

Scott Unzicker INPUT 11720 Plaza America Drive, Suite 1200, Reston, VA 20190, USA; Direct  
703-707-3546 Fax 703-707-6201

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