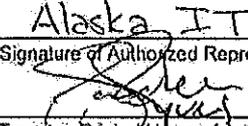


STANDARD AGREEMENT FORM FOR TASK ORDER PROCUREMENT SYSTEM (TOPS)

1. TOPS Contract Number 0114-11-14-021	2. DGS Solicitation Number 2012-0200-0879	3. Financial Coding 11301340-11301340	4. Agency Assigned Encumbrance Number
5. Vendor Number 02-0655648	6. Project/Case Number	7. Alaska Business License Number 741667	
This contract is between the State of Alaska,			
8. Department of Fish Game		Division of Commercial Fisheries hereafter the State, and	
9. Contractor Alaska IT Group hereafter the Contractor.			
Mailing Address 226 Seward St, Suite 210		City Juneau	State ZIP+4 AK 99801
10. ARTICLE 1. Appendices: Appendices referred to in this contract and attached to it are considered part of it.			
ARTICLE 2. Performance of Service: 2.1 Appendix A (General Provisions), Articles 1 through 18, governs the performance of services under this contract. 2.2 Appendix B sets forth the liability and insurance provisions of this contract. 2.3 Appendix C sets forth the services to be performed by the contractor.			
ARTICLE 3. Period of Performance: The period of performance for this contract begins <u>1/21/2014</u> and ends <u>6/31/2014</u> .			
ARTICLE 4. Considerations: 4.1 In full consideration of the contractor's performance under this contract, the State shall pay the contractor a sum not to exceed the Total Cost shown on TOPS Cost Proposal #0114-11-14. Payment shall be made upon receipt and approval of detailed invoice(s) by the State of Alaska Project Manager indicated on TOPS Request #0114-11-14. 4.2 When billing the State, the contractor shall refer to the TOPS Contract Number and send the billing to the contact listed under Requesting Agency Information on TOPS Request #0114-11-14.			

11. CERTIFICATION: I certify that the facts herein and on supporting documents are correct, that this voucher constitutes a legal charge against funds and appropriations cited, that sufficient funds are encumbered to pay this obligation, or that there is a sufficient balance in the appropriation cited to cover this obligation. I am aware that to knowingly make or allow false entries or alternations on a public record, or knowingly destroy, mutilate, suppress, conceal, remove or otherwise impair the verity, legibility or availability of a public record constitutes tampering with public records punishable under AS 11.56.815-.820. Other disciplinary action may be taken up to and including dismissal.

12. CONTRACTOR		13. CONTRACTING AGENCY	
Alaska IT Group		Department/Division Fish & Game / Commercial Fisheries	
Signature of Authorized Representative 	Date 1/20/14	Signature of Head of Contracting Agency or Designee Gail Smith R. Alt	Date 1/17/14
Typed or Printed Name of Authorized Representative Sander Schijvens		Typed or Printed Name Gail Smith Rebecca Alt	
Title Engagement Manager / Agent		Title Admin Officer II Landings Program Coordinator II	

NOTICE: This contract has no effect until signed by the head of contracting agency or designee.

APPENDIX A GENERAL PROVISIONS

Article 1. Definitions.

- 1.1 In this contract and appendices, "Project Director" or "Agency Head" or "Procurement Officer" means the person who signs this contract on behalf of the Requesting Agency and includes a successor or authorized representative.
- 1.2 "State Contracting Agency" means the department for which this contract is to be performed and for which the Commissioner or Authorized Designee acted in signing this contract.

Article 2. Inspection and Reports.

- 2.1 The department may inspect, in the manner and at reasonable times it considers appropriate, all the contractor's facilities and activities under this contract.
- 2.2 The contractor shall make progress and other reports in the manner and at the times the department reasonably requires.

Article 3. Disputes.

- 3.1 Any dispute concerning a question of fact arising under this contract which is not disposed of by mutual agreement shall be decided in accordance with AS 36.30.620-632.

Article 4. Equal Employment Opportunity.

- 4.1 The contractor may not discriminate against any employee or applicant for employment because of race, religion, color, national origin, or because of age, disability, sex, marital status, changes in marital status, pregnancy or parenthood when the reasonable demands of the position(s) do not require distinction on the basis of age, disability, sex, marital status, changes in marital status, pregnancy, or parenthood. The contractor shall take affirmative action to insure that the applicants are considered for employment and that employees are treated during employment without unlawful regard to their race, color, religion, national origin, ancestry, disability, age, sex, marital status, changes in marital status, changes in marital status, pregnancy or parenthood. This action must include, but need not be limited to, the following: employment, upgrading, demotion, transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training including apprenticeship. The contractor shall post in conspicuous places, available to employees and applicants for employment, notices setting out the provisions of this paragraph.
- 4.2 The contractor shall state, in all solicitations or advertisements for employees to work on State of Alaska contract jobs, that it is an equal opportunity employer and that all qualified applicants will receive consideration for employment without regard to race, religion, color, national origin, age, disability, sex, marital status, changes in marital status, pregnancy or parenthood.
- 4.3 The contractor shall send to each labor union or representative of workers with which the contractor has a collective bargaining agreement or other contract or understanding a notice advising the labor union or workers' compensation representative of the contractor's commitments under this article and post copies of the notice in conspicuous places available to all employees and applicants for employment.
- 4.4 The contractor shall include the provisions of this article in every contract, and shall require the inclusion of these provisions in every contract entered into by any of its subcontractors, so that those provisions will be binding upon each subcontractor. For the purpose of including those provisions in any contract or subcontract, as required by this contract, "contractor" and "subcontractor" may be changed to reflect appropriately the name or designation of the parties of the contract or subcontract.
- 4.5 The contractor shall cooperate fully with State efforts which seek to deal with the problem of unlawful discrimination, and with all other State efforts to guarantee fair employment practices under this contract, and promptly comply with all requests and directions from the State Commission for Human Rights or any of its officers or agents relating to prevention of discriminatory employment practices.
- 4.6 Full cooperation in paragraph 4.5 includes, but is not limited to, being a witness in any proceeding involving questions of unlawful discrimination if that is requested by any official or agency of the State of Alaska; permitting employees of the contractor to be witnesses or complainants in any proceeding involving questions of unlawful discrimination, if that is requested by any official or agency of the State of Alaska; participating in meetings; submitting periodic reports on the equal employment aspects of present and future employment; assisting inspection of the contractor's facilities; and promptly complying with all State directives considered essential by any office or agency of the State of Alaska to insure compliance with all federal and State laws, regulations, and policies pertaining to the prevention of discriminatory employment practices.
- 4.7 Failure to perform under this article constitutes a material breach of the contract.

Article 5. Termination.

The Project Director, by written notice, may terminate this contract, in whole or in part, when it is in the best interest of the State. The State is liable only for payment in accordance with the payment provisions of this contract for services rendered before the effective date of termination.

Article 6. No Assignment or Delegation.

The contractor may not assign or delegate this contract, or any part of it, or any right to any of the money to be paid under it, except with the written consent of the Project Director and the Agency Head.

Article 7. No Additional Work or Material.

No claim for additional services, not specifically provided in this contract, performed or furnished by the contractor, will be allowed, nor may the contractor do any work or furnish any material not covered by the contract unless the work or material is ordered in writing by the Project Director and approved by the Agency Head.

Article 8. Independent Contractor.

The contractor and any agents and employees of the contractor act in an independent capacity and are not officers or employees or agents of the State in the performance of this contract.

Article 9. Payment of Taxes.

As a condition of performance of this contract, the contractor shall pay all federal, State, and local taxes incurred by the contractor and shall require their payment by any Subcontractor or any other persons in the performance of this contract. Satisfactory performance of this paragraph is a condition precedent to payment by the State under this contract.

Article 10. Ownership of Documents.

All designs, drawings, specifications, notes, artwork, and other work developed in the performance of this agreement are produced for hire and remain the sole property of the State of Alaska and may be used by the State for any other purpose without additional compensation to the contractor. The contractor agrees not to assert any rights and not to establish any claim under the design patent or copyright laws. The contractor, for a period of three years after final payment under this contract, agrees to furnish and provide access to all retained materials at the request of the Project Director. Unless otherwise directed by the Project Director, the contractor may retain copies of all the materials.

Article 11. Governing Law.

This contract is governed by the laws of the State of Alaska. All actions concerning this contract shall be brought in the Superior Court of the State of Alaska.

Article 12. Conflicting Provisions.

Unless specifically intended and approved by the department of Law the General Provisions of this contract supersede any provisions in other appendices.

Article 13. Officials Not to Benefit.

Contractor must comply with all applicable federal or State laws regulating ethical conduct of public officers and employees.

Article 14. Covenant Against Contingent Fees.

The contractor warrants that no person or agency has been employed or retained to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee except employees or agencies maintained by the contractor for the purpose of securing business. For the breach or violation of this warranty, the State may terminate this contract without liability or in its discretion deduct from the contract price or consideration the full amount of the commission, percentage, brokerage or contingent fee.

Additional Terms and Conditions

Article 15. Limitation of Liability.

Excluding liability for personal injury, property damage and patent or trademark infringement of any claim applicable under Appendix B, Article 1, contractor's liability arising out of this contract and the state's sole and exclusive remedy for any damages arising out of the state's use of the product or services, shall be limited to the state's direct damages, (not including loss of, or damage to, information or data from any cause; or any indirect, incidental, special, punitive, or consequential damages) but in no event, shall exceed the greater of \$100,000 or the total amount paid to the contractor on the task order from which the liability directly arose. Contractor will not be liable for delays or failure in performance due to causes beyond its control or for damages caused by the state's failure to perform its responsibility.

Article 16. Special Task Order Terms and Conditions.

The parties understand and acknowledge that there may be a need to address unique or unanticipated circumstances arising in connection with a particular task order that are within the scope of this contract, but not specifically addressed under this contract. Nothing in this contract shall be construed to preclude the contractor or state from proposing reasonable additional terms and conditions for a task order, consistent with this contract, to resolve any such issues. The parties further agree to negotiate expeditiously and in good faith to achieve resolution of these matters.

Article 17. Ownership of Intellectual Property.

In no case shall the state, its departments, subsidiaries or assigns at any time hold any rights to title or ownership of any preexisting intellectual property and copyrighted materials; licensed software or licensed applications, tools documentation, technical expertise or know-how provided by contractor under this contract. All use of said licensed products shall be governed by the terms and conditions of the software license agreement in place between the parties. Contractor shall have the right to use its products, tools, know-how or other efforts without the prior approval of the department. Contractor shall obtain the approval of the department prior to using materials covered by Article 10 outside of this agreement.

Article 18. Warranties and Disclaimer.

The contractor warrants that the services will meet the contracting agency's requirements set out in the specifications. The contractor does not warrant that the system will meet the contracting agency's requirements not expressed in the specifications. Requirements not reasonably inferred from the specifications are specifically disclaimed by the contractor.

APPENDIX B¹
INDEMNITY AND INSURANCE

Article 1. Indemnification

The Contractor shall indemnify, hold harmless, and defend the contracting agency from and against any claim of, or liability for error, omission or negligent act of the Contractor under this agreement. The Contractor shall not be required to indemnify the contracting agency for a claim of, or liability for, the independent negligence of the contracting agency. If there is a claim of, or liability for, the joint negligent error or omission of the Contractor and the independent negligence of the Contracting agency, the indemnification and hold harmless obligation shall be apportioned on a comparative fault basis. "Contractor" and "Contracting agency", as used within this and the following article, include the employees, agents and other contractors who are directly responsible, respectively, to each. The term "independent negligence" is negligence other than in the Contracting agency's selection, administration, monitoring, or controlling of the Contractor and in approving or accepting the Contractor's work.

Article 2. Insurance

Without limiting Contractor's indemnification, it is agreed that Contractor shall purchase at its own expense and maintain in force at all times during the performance of services under this agreement the following policies of insurance. Where specific limits are shown, it is understood that they shall be the minimum acceptable limits. If the Contractor's policy contains higher limits, the state shall be entitled to coverage to the extent of such higher limits. Certificates of Insurance must be furnished to the Contracting Officer prior to beginning work and must provide for a 30-day prior notice of cancellation, nonrenewal or material change of conditions. Failure to furnish satisfactory evidence of insurance or lapse of the policy is a material breach of this contract and shall be grounds for termination of the Contractor's services. All insurance policies shall comply with, and be issued by insurers licensed to transact the business of insurance under AS 21.

2.1 Workers' Compensation Insurance: The Contractor shall provide and maintain, for all employees engaged in work under this contract, coverage as required by AS 23.30.045, and; where applicable, any other statutory obligations including but not limited to Federal U.S.L. & H. and Jones Act requirements. The policy must waive subrogation against the State.

2.2 Commercial General Liability Insurance: covering all business premises and operations used by the Contractor in the performance of services under this agreement with minimum coverage limits of \$300,000. combined single limit per occurrence.

2.3 Commercial Automobile Liability Insurance: covering all vehicles used by the Contractor in the performance of services under this agreement with minimum coverage limits of \$300,000. combined single limit per occurrence.

APPENDIX C
SCOPE OF WORK

This contract incorporates the following documents by reference:

- TOPS Request #0114-11-14;
- TOPS Response / Cost Proposal #0114-11-14.

In case of conflict, the following order of precedence shall govern:

1. This contract document;
2. TOPS Request #0114-11-14;
3. TOPS Response / Cost Proposal #0114-11-14.

Any scope clarifications and/or negotiations that would not have the effect of changing the ranking of responses may be included below (or on additional pages, if necessary):

None

APPENDIX D
PAYMENT FOR SERVICES

Payment for services provided under this contract shall not exceed \$59,780 for the period of performance of this contract.

The contractor shall be paid a rate of \$124.54 an hour.

The contractor will submit detailed invoice(s) for services performed in accordance with Appendix C. The State will pay all invoices within thirty (30) days of invoice approval by the Project Director.

Each invoice must:

- reference the contractor's name, address and phone number
- reference the contract number
- include an invoice number, with dates of service.
- reference the Division for which the services are being provided

The Contractor shall submit invoices to the address specified below no later than 30 days after the end of each month for which services were performed. Failure to include the required information on the invoice may cause an unavoidable delay to the payment process.

Address invoice to:

Alaska Department of Fish & Game
Commercial Fisheries
ATTN: Becky Alt
PO Box 115526
Juneau, AK 99811-5526

Invoice Delivery:

Invoices should be emailed to kathy.jones@alaska.gov with an email copy to becky.alt@alaska.gov.

Notwithstanding any other provision of this contract, it is understood and agreed that the State shall withhold payment at any time the Contractor fails to perform work as required under Appendix C and/or D of this contract.

VENDOR INFORMATION

Vendor Name: Alaska IT Group

<input checked="" type="checkbox"/>	By checking this box, I, Sander Schijvens for Alaska IT Group, represent that I am authorized to and do bind the vendor to this response. I certify that all of the information provided herein is true and accurate, to the best of my knowledge. I understand that the discovery of deliberately misrepresented information contained herein may constitute grounds for contract termination and removal from the vendor pool.
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GENERAL INSTRUCTIONS

Vendors must use the template set out herein for submission of their response to a TOPS Request Form. Modifications to the format of this template (e.g., altering font size, altering font type, adding colors, adding pictures etc) will cause your response to be rejected.

Please list your experience in the following Categories: Project Approach, Risk Assessment, and Experience/Qualifications.

PROJECT APPROACH

Provide a concise and detailed summary of your approach to delivering the services described in the TOPS Request Form. The summary must demonstrate your understanding of how to successfully complete the work in a way that meets the State's needs.

Project Approach cannot exceed one page.

RISK ASSESSMENT

Itemize potential controllable and non-controllable risks associated with providing the services described in the TOPS Request Form and concisely describe how you will mitigate each risk.

Risks cannot exceed one page. You may add/delete additional rows to identify additional risks and solutions, but do not exceed the page limit. Do not include any cost or marketing information.

EXPERIENCE/QUALIFICATIONS

Describe your experience and qualifications specifically as they pertain to the services described in the TOPS Request Form. If applicable, please provide your responses to Special Expertise & Experience, and Special Considerations or Constraints areas. Your response may include prior experience, engagements, and/or past performances relative to the department needs and/or requirements as they pertain to the TOPS Request Form in these sections.

Experience/Qualifications cannot exceed two pages.

PROJECT APPROACH

BEST VALUE PROCESS ONLY: EVALUATOR NAME:

SCORE: 10 5 0

As the architect of the IERS, our company understands the importance of IERS, its principal components, and the importance of working closely with the representatives of all involved agencies. We will work with the agency Project Manager and other eLandings Steering Committee members to ensure that a coordinated approach is taken to provide the needed capability without adversely affecting other aspects of the eLandings system.

We are proposing two Senior Developers and a QA/Tester for this project. Our primary Developer has significant experience with the IERS system and will serve as the project lead for this Task Order. Our secondary Developer has experience with IERS, other ADF&G applications, and other fisheries applications with the National Marine Fisheries Service. Our QA/Tester is a former Fishery policy analyst and has extensive experience with fisheries as well as IERS as a user of the system.

APPROACH

1) Project Preparation and Kickoff

At the beginning of the Task Order we propose a project kickoff meeting with ADF&G to understand the Task Order requirements, the existing environment and available documentation, and data structures. Our staff will initially work with the Agency Project Manager to review the list of JIRA issues that need to be addressed to meet the target deadline of April 7, 2014.

2) Iterative Development Cycles

We will work within the existing project management structure to ensure all issues are prioritized and coordinated accordingly. We will use the XP methodology for development. If things come up, either new features or problems with what has been specified initially in JIRA, we will work with the users in reprioritizing our efforts as directed/approved by the Agency Project Manager. We will implement the features in the software and once testing is complete and any bug fixes are made, the process repeats itself until all JIRA issues have been addressed to the satisfaction of the stakeholders. Each development cycle is generally between 2-3 weeks long.

3) Integration Testing

Prior to the move to production, our team will conduct integrated testing of the eLandings enhancements. We will create automated test cases, and integrate the changes on a test system. Our team and agency users will test the changes. The integration and validation test process will include user testing by our QA/Tester.

COMMUNICATION

While attending and participating in weekly steering committee meetings and daily standup meetings of IERS technical staff, we will ensure coordination required for eLandings JIRA issues. Any issues encountered during the project will be brought up immediately and addressed at the steering committee level if they cannot be resolved at the daily standup meetings.

We will provide regular updates in JIRA and provide monthly status reports to track progress on all issues. We will use our automated job management and time tracking as backup to our monthly invoices. Within the time sheet program, each employee has their own set of tasks, each of which includes a client and a project. Each project is further subdivided into activities appropriate to the project, such as analysis or meeting attendance. Our staff records the time they spend working on projects in their daily time sheets. When a month is completed, this data is passed to the accounting system, where the activities of all employees are pooled and sorted by project. Work-In-Process journals (reports that summarize each project) are produced, and then reviewed and approved by the project managers. Finally, the invoices are created, based upon the approved items in Work-in-Process, and are delivered to the clients. The invoices include timesheets that show time spent, hourly rates, and description of work, person name, and total cost for the work.

RISK ASSESSMENT

BEST VALUE PROCESS ONLY: EVALUATOR NAME:

SCORE: 10 5 0**RISK:** Unavailability of department staff**DESCRIPTION:** Insufficient staff availability and staffing changes can cause timelines to slip.**SOLUTION:** We will work with the agency to identify the primary contact person and a back-up person for when the primary contact person is not available. We propose staff already experienced with the eLandings system and specific Agency processes to ensure a minimum learning curve.**RISK:** Insufficient budget**DESCRIPTION:** Even though schedules and desires are well defined, we may encounter unknowns in the project that can prevent the task from being completed on schedule and/or impact the budget.**SOLUTION:** Our XP methodology provides mechanisms to insure that the available time and budget is used to address the customers' highest priority items efficiently. In the event of a shortfall, only the lowest priority items are affected, and a usable system is delivered.**RISK:** Insufficient definition of application requirements**DESCRIPTION:** Requirements and design are limited to what is documented in the JIRA issues. Given that this task order has a tight schedule, the requirements, design and implementation are constrained to the schedule. Requirements may be identified that do not fit within the available schedule.**SOLUTION:** We will create a list of functional requirements for the application prior to the development. Our team will make sure that these requirements have been vetted by all key application stakeholders. This will allow us to ensure that key features are prioritized and will also form the basis of a test plan.**RISK:** Changes in scope**DESCRIPTION:** The April 17 deadline is identified as a key project requirement, and any changes in scope will threaten this deadline as well as the project budget.**SOLUTION:** Our XP methodology provides mechanisms to allow the customer to trade-off lower priority requirements in favor of newly discovered, higher priority requirements.**RISK:** Deliverables do not meet the expectations of the customer.**DESCRIPTION:** Deliverables can meet general goals but miss subtleties or sub-requirements desired by the client.**SOLUTION:** Daily in-situ communication coupled with weekly status meetings and monthly status reports will minimize the possibility of this. Further, developers will address questions with the product owner instead of making decisions without proper consultation with the client.**RISK:** Deliverable deadlines are unattainable**DESCRIPTION:** Even though schedules and JIRA issues are well defined, there are unknowns in any project that can prevent the task from being completed on schedule.**SOLUTION:** Maintaining constant communication with the client and discussing priorities on a regular basis will ensure high priority tasks are completed on time. Using tools such as our internal project management software, coupled with regular reporting and meeting intervals, this risk will be mitigated.**RISK:** Insufficient time available to test the application**DESCRIPTION:** ADF&G staff may not have sufficient time to test the application resulting in an unstable or incomplete first release.**SOLUTION:** Our staff will work with the ADF&G team to carefully test the application against the defined requirements prior to release. This should reduce the load on ADF&G staff and result in a high-quality production release.

EXPERIENCE/QUALIFICATIONS

BEST VALUE PROCESS ONLY: EVALUATOR NAME:

SCORE: 10 5 0

Our company is uniquely positioned to provide the requested services in this Task Order because of our considerable experience and skills in providing the services requested. We began working with fisheries agencies in 1998 and performed under numerous contracts to analyze, produce requirements and develop applications and/or provide application enhancements for fisheries agencies. Beginning in 2001, our company has been highly involved in architecting and developing the Interagency Electronic Reporting System (IERS) named in this Task Order. We conducted the original feasibility study and needs assessment for the IERS, a study that led to the successful implementation of that system. Our work in developing the IERS has given us unequalled experience in balancing the interests of many seafood industry and fishery management stakeholders.

Because of our prior experience, our company and the individuals proposed for this project have a strong and solid understanding of the database and system design as well as the experience and expertise in the technologies required for the work; including over six years of experience in Solaris, Oracle, JBoss, Java Swing, Java Servlets, XML, Jasper Reports, and components of the Google Web Toolkit (GWT). All of our proposed application developers have hands-on experience with all the technologies specified in the task order and experience with configuring the complete development for eLandings developers.

In addition to the work on IERS, our company has completed a wide variety of fisheries projects. For example, the ADF&G Commercial Fisheries Division manages the communication of fisheries openings, closings, harvest limits, and general announcements. ADF&G contracted our company to design and implement a solution to facilitate that task with the goal of a Web interface for internal management of news releases and public Web and mobile interfaces for accessing news releases. We first produced a software requirements specification that provided an overview of the existing business processes and technologies, and requirements for a solution, and then designed and developed the News Release system. The News Release system includes maintaining news release metadata, storing PDF and Word documents, and providing methods for distributing the documents to the public via Web, email and fax. The technologies used in this project include Adobe Flex, Java 1.6, Apache Tomcat, and Oracle.

PROPOSED TEAM AND EXPERIENCE

We are proposing three individuals for this project. Our team has supported solutions using Oracle-related products and services. In addition to work with ADF&G, we have supported other clients that use Oracle extensively.

We propose Chris Keller as the primary Senior Applications Developer for this effort. He has extensive experience in the analysis and development of fishery data collection and reporting systems. Beginning in 1997, he has worked with NMFS implementing data collection systems using ATM credit card terminals and Web applications. He has worked on fishery data reporting projects for NMFS, ADF&G, IPHC, and PSMFC. He has 30 years of information technology experience, with a history of designing systems that are both cost effective and extensible, allowing the systems to evolve to meet new business challenges. His project strengths and experience include the following:

- Extensive experience conducting needs assessments, including field work, seafood processing plant visits, and observing operations aboard tender vessels taking deliveries from catcher vessels during fishery openings.
- Experienced in writing system interface documentation. Authored Web service and XML usage documentation for the eLandings system, and published example documentation on the FIS website.
- Experienced with enterprise database and server products such as Oracle, SQL Server, and Sybase, and integrated development tools such as MyEclipse, JDeveloper, and JBuilder.
- Extensive experience with both procedural and object oriented programming techniques. Proficient in a number of programming languages, including Java, Ruby, Smalltalk, C, Perl and COBOL.
- Extensive experience with web application development. Proficient in Java Servlets for traditional web application delivery and GWT for rich internet applications.

EXPERIENCE/QUALIFICATIONS (CONT.)

- Created system architecture for (IERS) interagency electronic reporting system for fishery data. Architecture included version tracking database, web service interfaces for report submitter and agency software applications, report submitter web application, report submitter desktop application, agency user desktop application, and agency database extract interfaces. Architecture allowed for report submitter and third-party software interface to facilitate one time data entry. Additional interfaces allowed for capture of data by disconnected computers and submission of reports by email, and by transfer via USB drive to report submitter workstation configured to both receive and upload reports, and to install report tender delivery reporting software on USB drives.
- Worked with RAM division staff to create software development project plan for crab IFQ management system. Created risk management plan. Identified design for testability factors and automated testing tools to facilitate effective development and quality assurance. Created procedures for managing, addressing, and resolving issues.
- Managed a project to implement updated statistical modeling system for calculation of Chinook salmon cohort sizes for the Pacific Salmon Fisheries Commission. Software was built using Visual Basic.Net on MS Access. Implemented automated tests of all statistical calculations using NUnit, to allow users to test all components of the statistical model for expected calculations using defined data sets.
- Managed a project to integrate COAR reporting with the eLandings system. Worked with ADF&G staff to determine agency requirements. Worked with seafood Processor staff to determine practices and limitations for COAR reporting. Developed software to meet ADF&G and processor user needs. Worked with users to test the software and revised the system to incorporate user feedback and suggestions.

We propose Amanda Gellhouse as our secondary Senior Applications Developer. She has over 12 years of experience working in the IT field as a project manager, analyst, and software developer. She has experience working in both the private sector as a consultant and in the public sector in both a technical and managerial capacity. She has a B.S. in computer science and has worked on a number of projects to design, implement, modify, and maintain small-scale and medium-scale systems using a variety of current technologies. Her project strengths and experience include the following:

- Worked as a consultant on a variety of IT projects; involved in nearly every aspect of the software development lifecycle.
- Skilled developer, including database, server, desktop interface, and Web application development.
- Experienced with programming and using the following: Java, C#, VB, ActionScript, PL/SQL, Transact-SQL, JavaScript, CSS, HTML, and XML.
- Participated as project manager, lead programmer and analyst in many projects; skills include analysis and design, implementation ranging from front-end to back-end activities, quality assurance, and testing management.
- Managed an Alaska department Information Services section, consisting of network, database, security, and applications support staff. This included managing the section budget, staff, and enterprise-mandated projects or initiatives.
- Participated as a programmer on the COAR reporting project for ADF&G, implementing COAR features on the agency user interface.

We propose Jennifer Stanford as our QA/Tester. Jennifer has extensive experience with the fisheries system as an analyst and resource management specialist. She has experience specific to IERS as well as with NOAA Marine Fisheries Service in another state. Specific experience with IERS include:

- Implemented a comprehensive testing strategy to improve IERS.
- Worked closely with a team of programmers and managers to implement fixes in IERS.
- Improved the quality of the electronic reporting software by performing analyses, conducting evaluations, and advising managers on program effectiveness.
- Increased the fishing industry's competency in reporting groundfish and crab catch by coordinating help desk support to hundreds of users, providing several annual training workshops and demonstrations to industry and agency staff, and preparing various technical materials for the program.

EVALUATOR NON-CONFLICT OF INTEREST STATEMENT

By checking this box, I certify that neither I, _____, nor any member of my immediate family has a material personal or financial relationship with this vendor or to a direct competitor of this vendor. I further certify that no other relationship, bias or ethical conflict exists which will prevent me from evaluating this response solely on its merits and in accordance with the evaluation criteria.

Furthermore, I agree to notify the Task Order Manager if my personal or financial relationship with this vendor is altered at any time during the evaluation process. If I am serving as the Procurement Officer of record I agree to advise my supervisor of any changes that could appear to represent a conflict of interest.

EVALUATOR NOTES

To be completed by requesting agency evaluator(s).

Comments **MUST** be recorded for any section receiving a Best Value score of 10 or 0. Comments must be concise and objective and refer to or quote the portion of the response that led to the score.

PROJECT APPROACH

RISK ASSESSMENT

EXPERIENCE/QUALIFICATIONS

COST PROPOSAL

Cost proposal must include all costs required to perform the work as described, including but not limited to travel costs, labor, overhead, etc. **BOTH HOURLY RATE AND EST # OF HOURS MUST BE COMPLETED FOR YOUR PROPOSAL TO BE RESPONSIVE.**

If additional unanticipated work is required after TO contract award, it shall be performed at the hourly rate quoted below. All proposed individual resources and subcontractors are subject to the approval of the TO Manager. Any change in individual resources or sub-contractors after award will require approval by the Agency Project Manager.

To ensure the optimum use of public funds, the state will review cost reasonableness in the following manner:

1. If any response has a cost proposal that is 50% or greater above or below the average cost of all responses, the state reserves the right to not consider that response. (Ex: Given an average cost of \$10,000, responses with cost proposals \$15,000 and higher or \$5,000 and lower may be rejected.)
2. **BEST VALUE:** If the highest ranked vendor's cost proposal is 10% or more greater than the second highest ranked vendor's cost proposal, the state reserves the right to make award to the second highest ranked vendor.
3. **LOW PRICE:** Past Performance Information (PPI) shall be applied to your Total Cost as a percentage reduction equivalent to your current PPI score for evaluation purposes. (Ex: If your current PPI score is 5, your Total Cost will be reduced by 5% when comparing to other costs.)

COST

Hourly Rate		Est. # Hours		Total Cost
\$ 124.54	x	480	=	\$59,779.20

Total TO Cost \$

PROPOSED INDIVIDUAL RESOURCES

Chris Keller		
Amanda Gellhouse		
Jennifer Stanford		

PROPOSED SUB-CONTRACTORS

Name	Description of Work	% of Overall Work