



GROUND MAINTENANCE EQUIPMENT

NON-MANDATORY FOR STATE AGENCIES
AVAILABLE TO POLITICAL SUBDIVISIONS

NASPO ValuePoint leverages the buying power of all 50 states to offer exceptional pricing for participating states and their political subdivisions. Alaska is an active member of NASPO ValuePoint. To use a contract, the state must sign a Participating Addendum (PA).

Notice to all State Agencies: Please notify DOT prior to purchase of heavy-duty equipment from these contracts.

All discounts listed are the minimum discounts allowed. Ordering Agency may try to negotiate higher discounts for bulk orders.

The five product categories offered on this portfolio are:

- Category 1: Tractors (Heavy Duty and Compact)
- Category 2: Tractor Towed PTO (Gang Mowers and Single Unit Mowers)
- Category 3: Off Road Utility Vehicles
- Category 4: Self Propelled Riding Mowers (Medium Duty Wide Coverage and Zero Turn)
- Category 5: Turf Maintenance (Towed and Ground Driven)

The State of Alaska has signed PA's with the vendors listed below as non-mandatory contracts for Ground Maintenance Equipment.

The original solicitation and contract terms and conditions for these contracts can be found at the NASPO ValuePoint [website](#).



Contract #: E194-81037-HT
PA #: N2020-GME-0003
IRIS MA#: 20*159

Expiration Date: 2/27/2025

Awarded Categories:

Category 1: Tractors (Heavy Duty and Compact)

Category 2: Tractor Towed PTO Driven Equipment (Gang Mowers and Single Unit Mowers)

Category 3: Off-road Utility Vehicles

Category 4: Self-propelled Mowers (Medium Duty Wide Coverage and Zero Turn)

Category 5: Turf Maintenance (Towed and Ground Driven)

Vendor Contact Information:

- The Toro Company has one authorized independent dealer for the distribution of Toro Equipment in Alaska. Only Authorized Dealers can offer a quote to authorized users using the percentage discount and terms and conditions under this contract. That dealer is:

Turf Star Western



Contact Information:

Alex Hedlund 360-296-8668

Commercial Sales

Alex.hedlund@turfstar.com

Paul Veach 253-261-3375

RLC/Siteworks

Paul.Veach@turfstar.com

Ashley Burke 206-501-7252

PNW Regional Manager

Ashley.burke@turfstar.com

Contact an Authorized Dealer to:

- Determine if the Product needed is covered under this contract.
- Configure the basic unit with additional attachments/implements to meet the user's needs; and,
- Obtain a written quote that must include the contract number, the Manufacturer's List Price less the percentage of discount, the effective date of the Manufacturer's List Price and delivery date.

F.O.B. Point: All equipment shall be delivered FOB to the port of embarkation within the contiguous United States for NASPO ValuePoint Participating Entities in Alaska, for all orders equal to or greater than the minimum order of \$500 when shipped to a single, or multiple destinations. Orders for less than the minimum order will be shipped prepaid with transportation charges added to the invoice as a separate line item. Transportation charges levied by the contractor for orders equal to or greater than the minimum order when shipped to a single, or multiple destinations may be cause for removal of the Contractor from the Contract. The Contractor shall not add freight charges for partial shipments or back orders to an invoice where the original total price of an order exceeded the minimum order of \$500.

Ground Maintenance Equipment Categories and Discounts – Turf Star (Toro)

Category Description	Discount Off MSRP	List Pricing Effective Date
Toro Commercial Division Products		
1-2 Units	21%	Current Price
3-5 Units	22%	Current Price
6+ Units	23%	Current Price
Toro Landscape Contractor Equipment (LCE) Turf Products		
Traction Units	27%	Current Price
Toro Landscape Contractor Equipment (LCE) Snow Products		
Traction Units	20%	Current Price
Toro Site Works Systems (SWS) Division Products		
Traction Units	17%	Current Price
Toro Golf Irrigation Division Products		
Products	40%	Current Price
Toro Res_Comm Irrigation Products		
Products	40%	Current Price
Toro Irritrol Brand Irrigation Products		
Products	40%	Current Price
Toro Sentinel Brand Irrigation Products		
Products	30%	Current Price
Toro Rainmaster Brand Irrigation Products		
Products	17%-30%	Current Price



Contract #: E194-81037-DC
PA #: N-2020-GME-0001
IRIS MA #: 20*159

Expiration Date: 2/27/2025

Awarded Categories:

- Category 1:** Tractors (Heavy Duty and Compact)
- Category 2:** Tractor Towed PTO Driven Equipment (Gang Mowers and Single Unit Mowers)
- Category 3:** Off-road Utility Vehicles
- Category 4:** Self-propelled Mowers (Medium Duty Wide Coverage and Zero Turn)

Vendor Contact Information:

- Deere & Company has four authorized independent dealers for the distribution of John Deere Equipment in Alaska. Only Authorized Dealers can offer a quote to authorized users using the percentage discount and terms and conditions under this contract. Those dealers are:

[Craig Taylor Equipment Co.](#)

733 Whitney Road
Anchorage, AK 99501
Phone: (907) 276-5050

[Craig Taylor Equipment Co.](#)

49.5 Parks Hwy HC34, Box 2133
Wasilla, AK 99654
Phone: (907) 376-3838

[Craig Taylor Equipment Co.](#)

1733 Well Street
Fairbanks, AK 99701
Phone: (907) 452-1192

[Craig Taylor Equipment Co.](#)

44170 Kalifornsky Beach Road
Soldotna, AK 99669
Phone: (907) 262-5977

Contact an Authorized Dealer to:

- Determine if the Product needed is covered under this contract.
- Configure the basic unit with additional attachments/implements to meet the user's needs; and,
- Obtain a written quote that must include the contract number, the Manufacturer's List Price less the percentage of discount, the effective date of the Manufacturer's List Price and delivery date.

F.O.B. Point: Ordering entity will pay all shipping from factory to delivery address, on all purchases.

Ground Maintenance Equipment Categories and Discounts – John Deere

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
Turf Equipment			
L25	Lawn Tractors (X300s only) & Equipment	17%	Current Price
L30	Garden Tractors & Equipment	17%	Current Price
L35	Equipment for Lawn & Garden Tractors	16%	Current Price
C10	Commercial Walk-Behind Mowers & Equipment	12%	Current Price
C13	Commercial Zero-Turn-Radius Mowers & Equipment	22%	Current Price
C15	Commercial Front Mowers & Equipment	22%	Current Price
C18	Commercial Wide Area Mowers & Equipment	22%	Current Price
C20	Compact Utility Tractors & Equipment	16%	Current Price
C21	Equipment for Commercial Mowing Products	22%	Current Price
C25	Equipment for Compact Utility Tractors	16%	Current Price
C39	Recreational Utility Vehicles & Equipment	15%	Current Price
C40	Mid Duty Crossover Utility Vehicles & Equipment	15%	Current Price
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	15%	Current Price
C42	Traditional Utility Vehicles & Equipment	15%	Current Price
C47	HPX Utility Vehicles & Equipment	15%	Current Price
C48	Equipment for Utility Vehicles	15%	Current Price
Golf Equipment			
G10	Reel Mowers & Equipment	20%	Current Price
G15	Special Application Mowers & Equipment	20%	Current Price
G20	Special Application Vehicles & Equipment	20%	Current Price
G25	Aeration & Equipment	20%	Current Price
G30	Debris Maintenance & Equipment	20%	Current Price
Ag Equipment			
A2	Tractors: 5000 Series	17%	Current Price
A2	Tractors: 6000 – 9000 Series	22%	Current Price
A3	Combines	21%	Current Price
A4	Cotton	21%	Current Price
A5	Hay & Forage	21%	Current Price
A6	Tillage	21%	Current Price
A7	Planters, Drills & Air Seeder	21%	Current Price
A8	Sprayers	21%	Current Price
A9	Implements & Attachments	22%	Current Price
A10	Ag Management Solutions (AMS)	3%	Current Price
Frontier Equipment			
Frontier	Cutting & Mowing	17%	Current Price
Frontier	Material Handling	17%	Current Price
Frontier	Landscaping	17%	Current Price
Frontier	Planting & Seeding	17%	Current Price
Frontier	Cotton	17%	Current Price
Frontier	Hay & Forage	17%	Current Price
Frontier	Tillage	17%	Current Price
Frontier	Livestock Equipment	17%	Current Price
Frontier	Snow Products	17%	Current Price

Clark Equipment Company
 Dba Bobcat Company
 250 East Beaton Dr.
 West Fargo, ND 58078



Contact: Jesse Rheault
Phone: 701-630-5134
Email: Jesse.rheault@doosan.com
Contract #: E194-81037-BC
PA#: N-2020-GME-0004
IRIS MA#: 20*159

Expiration Date: 2/27/2025

Awarded Categories:

- Category 1:** Tractors (Heavy Duty and Compact)
- Category 3:** Off-road Utility Vehicles

F.O.B. Point: All equipment shall be delivered FOB to the port of embarkation within the contiguous United States for NASPO ValuePoint Participating Entities in Alaska, for all orders equal to or greater than the minimum order of \$500 when shipped to a single, or multiple destinations. Orders for less than the minimum order will be shipped prepaid with transportation charges added to the invoice as a separate line item. Transportation charges levied by the contractor for orders equal to or greater than the minimum order when shipped to a single, or multiple destinations may be cause for removal of the Contractor from the Contract. The Contractor shall not add freight charges for partial shipments or back orders to an invoice where the original total price of an order exceeded the minimum order of \$500.

**Ground Maintenance Equipment Categories and Discounts – Bobcat Company
 Category 1 – Tractors (Heavy Duty and Compact)**

Brand Name	Model	NASPO - Discount off MSRP (%)
Bobcat®	CT1021 - Sub-Compact Tractor	20%
Bobcat®	CT1025 - Sub-Compact Tractor	20%
Bobcat®	CT2025 - Compact Tractor	20%
Bobcat®	CT2035 - Compact Tractor	20%
Bobcat®	CT2535 - Compact Tractor	20%
Bobcat®	CT2040 - Compact Tractor	20%
Bobcat®	CT2540 - Compact Tractor	20%
Bobcat®	CT4045 - Compact Tractor	20%
Bobcat®	CT4050 - Compact Tractor	20%
Bobcat®	CT4055 - Compact Tractor	20%
Bobcat®	CT4058 - Compact Tractor	20%
Bobcat®	CT5545 - Compact Tractor	20%
Bobcat®	CT5550 - Compact Tractor	20%
Bobcat®	CT5555 - Compact Tractor	20%

Bobcat®	CT5558 - Compact Tractor	20%
Bobcat®	Bobcat Attachments & Implements	24%
Steiner®	450-25 - Tractor	20%
Steiner®	450-32 - Tractor	20%
Steiner®	450-37 - Tractor	20%
Steiner®	450DX-25 - Tractor	20%
Steiner®	235 - Tractor	20%
Steiner®	Steiner Attachments & Implements	20%

Category 3 - Off Road Utility Vehicles

Brand Name	Mode	NASPO - Discount off MSRP (%)
Bobcat®	L23 Small Articulated Loader	20%
Bobcat®	L28 Small Articulated Loader	20%
Bobcat®	Toolcat™ 5600 Utility Work Machine	20%
Bobcat®	Toolcat™ 5610 Utility Work Machine	20%
Bobcat®	MT55 Mini Track Loader	20%
Bobcat®	MT85 Mini Track Loader	20%
Bobcat®	MT100 Mini Track Loader	20%
Bobcat®	UV34 Diesel Utility Vehicle	18%
Bobcat®	UV34 Gas Utility Vehicle	18%
Bobcat®	UV34 XL Diesel Utility Vehicle	18%
Bobcat®	UV34 XL Gas Utility Vehicle	18%
Bobcat®	Bobcat Attachments	24%

CNH Industrial America, LLC
 Dba New Holland Agriculture
 500 Diller Avenue
 New Holland, PA 17557

Contact: Wayne Crow
Phone: (717) 355-1683
Email: wayne.crow@newholland.com



Contract #: E194-81037-CNH
PA#: N-2020-GME-0002
IRIS MA#: 20*159

Expiration Date: 2/27/2025

Awarded Categories:

- Category 1:** Tractors (Heavy Duty and Compact)
- Category 2:** Tractor Towed PTO Driven Equipment (Gang Mowers and Single Unit Mowers)

F.O.B. Point: All equipment shall be delivered FOB to the port of embarkation within the contiguous United States for NASPO ValuePoint Participating Entities in Alaska, for all orders equal

to or greater than the minimum order of \$500 when shipped to a single, or multiple destinations. Orders for less than the minimum order will be shipped prepaid with transportation charges added to the invoice as a separate line item. Transportation charges levied by the contractor for orders equal to or greater than the minimum order when shipped to a single, or multiple destinations may be cause for removal of the Contractor from the Contract. The Contractor shall not add freight charges for partial shipments or back orders to an invoice where the original total price of an order exceeded the minimum order of \$500.

Ground Maintenance Equipment Categories and Discounts – CNH Industrial

Category 1 -	Description	Models	Discount off MSRP	Pricing Effective *								
Heavy Duty Tractors 90HP +	PowerStar™	PowerStar™ 100, 110, 120	28%	Current								
	WORKMASTER™ Utilities	WORKMASTER™ 95, 105 & 120	22%	Current								
	T5 Series	All Models	29%	Current								
	TS6 Series	All Models	24%	Current								
	T6 Series	All Models	29%	Current								
	T7 Series	All Models	30%	Current								
	T8 Series	All Models	33%	Current								
Category 1 - Compact Tractors 30HP - 89HP	Compact Tractors	Boomer™ & WORKMASTER™	26%	Current								
	WORKMASTER™ Utilities	WORKMASTER™ 50, 60, 70	24%	Current								
	WORKMASTER™ Utilities	WORKMASTER™ 55, 65, 75	22%	Current								
	PowerStar™	Powerstar 65, 75 & 90	28%	Current								
	T4 F & V	All	26%	Current								
Tractor Attachments												
	Compact Loaders	All	20%	Current								
	Large Loaders	600TL Series	23%	Current								
		805TL & LA Series	23%	Current								
	Implements	All	22%	Current								
Category 2 - Tractor Towed PTO Driven Equipment												
	Rotary Cutters	700 Series	24%	Current								
	Finish Mowers	300GM Series	24%	Current								
	Haying Equipment	Major Haytools	24%	Current								
		Supporting Haytools	24%	Current								
	Pull Type Forage	All	24%	Current								
Multiple Unit Discount		<table border="0"> <tr> <td><u>Units</u></td> <td><u>Discount</u></td> </tr> <tr> <td>2 - 4</td> <td>1%</td> </tr> <tr> <td>5 - 7</td> <td>2%</td> </tr> <tr> <td>8+</td> <td>3%</td> </tr> </table>	<u>Units</u>	<u>Discount</u>	2 - 4	1%	5 - 7	2%	8+	3%		
<u>Units</u>	<u>Discount</u>											
2 - 4	1%											
5 - 7	2%											
8+	3%											

Product Information:

<https://agriculture.newholland.com/nar/en-us>

Build & Price feature on New Holland's website:

<http://agriculture1.newholland.com/nar/en-us/about-us/buying->

For more information, contact: [Mindy Birk](#) – Contracting Officer
State of Alaska
(907) 465-5678