



# NASPO ValuePoint Office Furniture Contract

**NON-MANDATORY FOR ALL STATE AGENCIES  
AND POLITICAL SUBDIVISIONS**

These contracts are available to all State of Alaska executive branch agencies and political subdivisions to purchase office furniture products, design, and installation services.

**Contract Term:** Through January 21, 2023

Alaska state agencies and political subdivisions can utilize the contracts listed below to purchase office furniture including systems furniture, desk, tables, filing, metal storage, wooden case goods, design, and installation services.

Contractor	NASPO ValuePoint Contract Number	State Contract Number	PA Signed
Allsteel, Inc.	MA144	2018-FURN-0001	Yes
Herman Miller, Inc.	MA145	2018-FURN-0003	Yes
The Hon Company	MA146	2018-FURN-0004	Yes
Steelcase, Inc.	MA147	2018-FURN-0006	Yes

Alaska state agencies and political subdivisions can utilize the contract listed below to purchase freestanding desks/ tables and accessories, and freestanding filing/storage and accessories.

Contractor	NASPO ValuePoint Contract Number	State Contract Number	PA Signed
Krueger International, Inc	MA2777	2018-FURN-0005	Yes

Alaska state agencies and political subdivisions can utilize the contracts listed below to purchase seating and accessories.

Contractor	NASPO ValuePoint Contract Number	State Contract Number	PA Signed
Allsteel, Inc.	MA144	2018-FURN-0001	Yes
Herman Miller, Inc.	MA145	2018-FURN-0003	Yes
Haworth, Inc	MA2776	2018-FURN-0002	Yes
Steelcase, Inc.	MA147	2018-FURN-0006	Yes
Krueger International, Inc	MA2777	2018-FURN-0005	Yes

Purchase Order Instructions: All orders should contain the following mandatory language: (1) "PO is subject to NASPO ValuePoint Contract # (See NASPO ValuePoint Contract Numbers listed above); (2) Agency's Name, Address, Contact, & Phone-Number; (3) Purchase order amount; and (4) Itemized list of all charges of the service contract.

Please channel your PO through the appropriate authorized dealer so they can arrange for proper ordering and installation of your order.

**Freight Terms:** Contractor shall ship all products F.O.B. destination, freight prepaid. Freight costs must be listed as a separate line item on all invoicing. All freight costs for shipments to the closest appropriate shipping port for Alaska must be included in the product price offered to the participating entity. The port selected for shipping product to Alaska will be located in the state of Washington. Under no circumstances will the contractor increase their profit margin through shipping charges to Alaska. The participating entity pays actual shipping/freight cost only and can require an invoice from the carrier for this cost to be submitted.

The NASPO ValuePoint Master Agreements and Participating Addendums may be viewed by following the links listed with the Dealer information.

#### Allsteel Dealers

Dealer	Arctic Office Products	Juneau Business Interiors
Location	South Central and Northern Regions	Southeast Region
Contact	Rudy Borchardt	Timm Orsborn
Phone	907-792-1106	907-790-4025
Email	<a href="mailto:RCBorchardt@ArcticOffice.com">RCBorchardt@ArcticOffice.com</a>	<a href="mailto:jbinteriors@acsalaska.net">jbinteriors@acsalaska.net</a>
Labor Rates	Design Services – \$70.00/Hr.	Design Services – \$85.00/Hr.
	Project Manager– \$70.00/Hr.	Project Manager– \$75.00/Hr.
	Installation Lead– \$65.00/Hr.	Installation Lead– \$75.00/Hr.
	Laborer – \$50.00/Hr.	Laborer – \$75.00/Hr.

All hourly rates are for regular business hours.

The Allsteel Discount Matrix and Master Agreement can be found at the NASPO ValuePoint Website:

<https://www.naspovaluepoint.org/portfolio/office-furniture-2018-2023/allsteel-inc/>

#### Herman Miller Dealers

Dealer	BiNW of Alaska	
Location	South Central and Northern Regions	
Contact	Joe Schroeder	
Phone	907-771-7600	
Email	<a href="mailto:Jschoeder@binw.com">Jschoeder@binw.com</a>	
Labor Rates	Design Services – \$65.00/Hr.	Design Services – \$/Hr.
	Project Manager– \$65.00/Hr.	Project Manager– \$/Hr.
	Installation Lead– \$65.00/Hr.	Installation Lead– \$/Hr.
	Laborer – \$55.00/Hr.	Laborer – \$/Hr.

The Allsteel Discount Matrix and Master Agreement can be found at the NASPO ValuePoint Website:

<https://www.naspovaluepoint.org/portfolio/office-furniture-2018-2023/herman-miller-inc/>

#### HON Dealer

Dealer	Arctic Office Products	Think Office
Location	South Central, Southeast and Northern Region	South Central, Southeast and Northern Region
Contact	Rudy Borchardt	Rod Young
Phone	907-792-1106	907-338-4465
Email	<a href="mailto:RCBorchardt@ArcticOffice.com">RCBorchardt@ArcticOffice.com</a>	<a href="mailto:rod@thinkofficellc.com">rod@thinkofficellc.com</a>
Labor Rates	Design Services – \$70.00/Hr.*	Design Services – \$75.00/Hr.
	Project Manager – \$70.00/Hr.*	Project Manager – \$75.00/Hr.
	Installation Lead – \$65.00/Hr.*	Installation Lead – \$65.00/Hr.
	Laborer – \$50.00/Hr.*	Laborer – \$55.00/Hr.

\*All Arctic Office Products hourly rates are for regular business hours.

The HON Discount Matrix and Master Agreement can be found at the NASPO ValuePoint website:

<https://www.naspovaluepoint.org/portfolio/office-furniture-2018-2023/the-hon-company-llc/>

#### Haworth Dealer

Dealer	AAK Business Environments
Location	All Regions
Contact	Darlene Cullor
Phone	907-258-3534 EXT 109
Email	<a href="mailto:darlene.cullor@aakonline.com">darlene.cullor@aakonline.com</a>

The Haworth Discount Matrix and Master Agreement can be found at the NASPO ValuePoint website:  
<https://www.naspovaluepoint.org/portfolio/office-furniture-2018-2023/haworth-inc/>

**Krueger International Dealer**

Dealer	Think Office
Location	All Regions
Contact	Kael Ladegard
Phone	907-338-4499
Email	<a href="mailto:kael@thinkofficellc.com">kael@thinkofficellc.com</a>
Labor Rates	Design Services – \$75.00/Hr.
	Project Manager – \$75.00/Hr.
	Installation Lead – \$65.00/Hr.
	Laborer – \$55.00/Hr.

The Krueger International Discount Matrix and Master Agreement can be found at the NASPO ValuePoint website:  
<https://www.naspovaluepoint.org/portfolio/office-furniture-2018-2023/krueger-international-inc-ki/>

**Steelcase Dealers**

Dealer	Capital Office		
	Northern Region	South Central Region	Southeast Region
Location	Northern Region	South Central Region	Southeast Region
Contact	Thomas Harris	Tanya D. Kandzer	Ted Quinn
Phone	907-456-3946	907-777-1522	907-586-1700
Email	<a href="mailto:tharris@capital-office.com">tharris@capital-office.com</a>	<a href="mailto:TKandzer@capital-office.com">TKandzer@capital-office.com</a>	<a href="mailto:tquinn@capital-office.com">tquinn@capital-office.com</a>
Labor Rates	Design Services – \$76.13/Hr.	Design Services – \$76.13/Hr.	Design Services – \$76.13/Hr.
	Project Manager – \$76.13/Hr.	Project Manager – \$76.13/Hr.	Project Manager – \$76.13/Hr.
	Install Lead – \$65.98/Hr.	Install Lead – \$65.98/Hr.	Install Lead – \$65.98/Hr.
	Laborer – \$55.83/Hr.	Laborer – \$55.83/Hr.	Laborer – \$55.83/Hr.

All Capital Office hourly rates are for regular business hours. Additional fees apply for after hour work.  
The Steelcase Discount Matrix and Master Agreement can be found at the NASPO ValuePoint website:  
<https://www.naspovaluepoint.org/portfolio/office-furniture-2018-2023/steelcase-inc/>

**State Contact Information:** If you have questions regarding this contract please contact;

Matthew L. Pegues  
Statewide Contracting Officer  
State of Alaska  
Department of Administration  
Division of General Services  
Phone: 907-465-5681  
Email: [matthew.pegues@alaska.gov](mailto:matthew.pegues@alaska.gov)