



## AUDIO VIDEO EQUIPMENT AND SUPPLIES NON-MANDATORY FOR STATE AGENCIES AVAILABLE TO POLITICAL SUBDIVISIONS

NASPO ValuePoint leverages the buying power of all 50 states to offer exceptional pricing for participating states and their political subdivisions. Alaska is an active member of NASPO ValuePoint. To use a contract, the state must sign a Participating Addendum (PA).

The primary purpose of this Master Agreement (MA) is for “box sales” (online or catalog sales) and delivery. Services such as installation services or repair services outside of the warranty, setup services, or basic training services, etc. although not the primary purpose, will be included in this MA as Value-add Services to be used on an as-needed basis.

Three contractors have been awarded this non-mandatory contract for the following categories:

- Category 1: Audio Equipment
- Category 2: Video Equipment
- Category 3: Projection Equipment
- Category 4: Photographic Equipment
- Category 5: Screens/Display
- Category 6: Peripherals/Accessories

The State of Alaska has signed PA's with the vendors listed below as non-mandatory contracts for Audio Video Equipment and Supplies. The expiration date listed includes all available renewal options.

**Ordering:** Contractor will have 24 hours a day/7 day a week ordering capability. Orders may be made verbally via telephone with use of State P-card, or via the internet or facsimile with use of purchase orders or State P-card.

Contractor will provide the Ordering Entity with a printable order confirmation or printable receipt after the order is placed.

**Payment:** Contractor will accept payments by check, electronic fund transfer, or with State P-card. The Contractor will be solely responsible for the credit card user-handling fee associated with credit card purchase.

**Delivery:** All deliveries are FOB destination on all purchases to all States (including Alaska and Hawaii), freight pre-paid, with all transportation and handling charges paid by the Contractor. Contractor must deliver goods within 15 calendar days from receipt of an order, unless otherwise mutually agreed upon by the Ordering Entity, with exceptions being made for holidays, special orders, and backorders. Contractor must contact Ordering Entity to notify them of any deliveries that will not be made within 15 calendar days, along with an explanation with the actual delivery date, and the reason for the delay.

All deliveries will be "Inside Deliveries" as designated by a representative of the Purchasing Entity placing the order. Inside Delivery refers to a delivery to other than a loading dock, front lobby, or reception area. Specific delivery instructions will be noted on the order form or Purchase Order.

**Returns:** Products returned because of quality problems, duplicated shipments, etc., will be sent back to the contractor within 10 calendar days at the contractor's expense, with no restocking charge and shall be replaced with specified products or the Ordering Entity will be credited/refunded for the full purchase price.

The original solicitation and contract terms and conditions for this contract can be found at the NASPO ValuePoint website <https://www.naspovaluepoint.org/portfolio/audio-video-equipment-and-supplies-2019-2024/>.

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**Audio Enhancement – Category 2 – Video Equipment**

9858 South Audio Drive  
West Jordan UT 84081

Contact: Jill Crane  
Phone: 800-383-9362  
Email: [Jill.Crane@audioenhancement.com](mailto:Jill.Crane@audioenhancement.com)



**Ordering Website:**  
[naspo.audioenhancement.com](http://naspo.audioenhancement.com)

**Contract #: 200000035A**  
**PA #: N-2020-AV-0001**  
**IRIS MA #: 20\*35**

**Expiration Date: 9/30/2024**

*Audio Enhancement's mission is to create more effective schools through improving the learning environment. Our products are designed to be able to work together, or on their own through network cables; this simplifies installs and decreases costs. This brings Classroom Audio, Classroom Video, School Safety, and Schoolwide Communication to any school, with ease.*

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**B&H Photo Video – All Categories**

420 Ninth Ave.  
New York NY 10001

Contact: B&H Inside Sales Team  
Phone: 1-800-947-8003  
Email: [israelm@bhphoto.com](mailto:israelm@bhphoto.com)



**Ordering Website:**  
[www.bhphoto.com/naspo](http://www.bhphoto.com/naspo)

**Contract #: 200000035B**  
**PA #: N-2020-AV-0002**  
**IRIS MA#: 20\*35**

**Expiration Date: 9/30/2024**

*For over 40 years B&H has been the leader in audio, video and photo products. B&H is well known for its large selection, in-stock availability and same day shipping on placed before 4PM EST. The NASPO ValuePoint contract features over 150 brands with unbeatable pricing and B&H's award-winning customer service. B&H is the only vendor awarded in all 6 categories of the NASPO ValuePoint contract. With our dedicated NASPO ValuePoint purchasing portal, members can easily place orders, receive quotes and track purchases. We look forward to serving the NASPO ValuePoint Alaskan community for all your audio-visual needs!*

**Shipping Terms:** All standard carrier (UPS, FedEx, USPS) deliveries will be FOB destination with all shipping charges paid for by B&H. Products that cannot be shipped via standard carrier due to their size or weight may be charged a reasonable shipping cost. Expedited deliveries or special delivery requests, other than those mentioned in the solicitation will be offered at an additional cost.

Should an agency receive a quote from B&H for an item that requires shipping cost and the shipping cost seems higher than it should be the agency is encouraged to contact B&H to negotiate a lower shipping cost.

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**CDW Government LLC – Categories 1,3,4,5,6**

230 N. Milwaukee Ave.  
Vernon Hills, IL 60061

Contact: Rashaad Boyd  
Phone: 847-968-9042  
Email: [Rashaad.Boyd@cdwg.com](mailto:Rashaad.Boyd@cdwg.com)



**Ordering Website:**  
[www.cdwg.com/naspo](http://www.cdwg.com/naspo)

**Contract #: 200000035C**

**PA #: N-2020-AV-0003**

**IRIS MA #: 20\*35**

**Expiration Date: 9/30/24**

*CDW is a leading multi-brand technology solutions provider to business, government, education and healthcare organizations in the United States, Canada and the United Kingdom. A Fortune 500 company with multi-national capabilities, CDW was founded in 1984 and employs nearly 8,800 coworkers.*

*CDW Government LLC, (CDW•G), a wholly owned subsidiary of CDW, was formed in 1988 to create a company exclusively focused on the unique challenges and opportunities faced by public sector customers. Our customer teams are built by segment, with separate teams serving State and Local Government, K-12, and Higher Education. CDW•G partners with leading technology providers across the U.S. spanning all markets and specializations to deliver transformative Audio and Video Equipment solutions and services.*

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For additional information contact the contracting officer listed below:

[Mindy Birk](#) - Contracting Officer

State of Alaska  
907-465-5678