The NASPO ValuePoint (formerly WSCA-NASPO) cooperative purchasing organization has established contracts for mail equipment, supplies, and maintenance. These contracts are available to all state agencies and political subdivisions. In order to have access to the contracts, the state must sign a Participating Addendum (PA).

<table>
<thead>
<tr>
<th>Contractor</th>
<th>NASPO Contract Number</th>
<th>State Contract Number</th>
<th>PA Signed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bluecrest</td>
<td>ADSPO16-169897</td>
<td>N-2020-MAIL-0001</td>
<td>Yes</td>
</tr>
<tr>
<td>Fluence</td>
<td>ADSPO16-169900</td>
<td>N-2020-MAIL-0002</td>
<td>Yes</td>
</tr>
<tr>
<td>Quadient</td>
<td>ADSPO16-169901</td>
<td>N-2018-MAIL-0001</td>
<td>Yes</td>
</tr>
<tr>
<td>Pitney Bowes</td>
<td>ADSPO16-169897</td>
<td>N-2018-MAIL-0002</td>
<td>Yes</td>
</tr>
<tr>
<td>Stamps.com</td>
<td>ADSPO16-169898</td>
<td>N-2018-MAIL-0003</td>
<td>Yes</td>
</tr>
</tbody>
</table>

Contract Term: May 15, 2017 through May 14, 2022

Vendor Websites:
- Bluecrest: [https://www.bluecrestinc.com/](https://www.bluecrestinc.com/)
- Fluence: Coming soon
- Neopost: [https://www.neopost.com/](https://www.neopost.com/)
- Stamps.com: [https://www.stamps.com/enterprise/](https://www.stamps.com/enterprise/)

Vendor Contact Information:

**BlueCrest**
- Susan Gabrielsen
- (914) 262-3456
- susan.gabrielsen@bluecrestinc.com

**Fluence**
- Jacob Halbur
- (847) 212-6890
- jhalbur@fluence.com

**Quadient**
- Larry Waters
- (281) 216-4596
- l.waters@neopost.incc

**Pitney Bowes**
- Bill Walter
- (480) 206-2984
- bill.walter@pb.com

**Stamps.com**
- Al McMichael
- (301) 482-5864
- amcmichael@stamps.com

To view pricing, along with the original solicitation and contract terms and conditions, visit the NASPO ValuePoint website:


If you have other questions concerning these contracts, please contact:

**Jason Grove**
- Statewide Contracting Officer
- Phone: (907) 465-5679
- Email: jason.grove@alaska.gov