

Schedule 278 = +37.0 % Geographic Differential + 30.0% Incentive

GP-278 Range	A	B	C	D	E	F	G																	GP-278 Range			
	Step	Step	Step	Step	Step	Step	Step	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y	Z			
								Pay Increments									Pay Increments						Pay Increments				