

Calculated Savings for Medicaid Travel Office (MTO) FY 2009

	#	July	#	August	#	September	#	October	#	November	#	December	#	January	#	February	#	March	#	April	#	May	#	June	YTD #	YTD Totals
Reported savings:																										
MCAAK fares	1,599	\$ 104,620	1,493	\$ 97,180	1,554	\$ 98,564	1,701	\$ 118,443	1,261	\$ 84,251	1,415	\$ 83,996	9	\$ 786											9,032	587,840
AS contract negotiated savings													1,833	44,889	1,558	37,469	1,930	45,236	1,903	42,987	1,916	44,217	2,091	57,088	11,231	271,887
Rural air carrier contracts	5,112	208,853	5,194	172,732	4,640	165,198	4,771	161,497	3,635	116,304	3,854	124,964	4,311	93,694	3,965	81,716	4,869	105,424	5,064	158,652	5,264	157,919	4,936	159,573	55,615	1,706,526
Other reduced fares per USTravel reports	1,213	49,789	1,322	46,766	1,610	52,973	1,771	57,566	1,704	45,544	1,780	50,607	1,668	52,661	1,528	63,110	1,522	61,077	1,458	52,771	1,329	46,915	1,242	39,487	79,729	619,267
Avoided travel agent fees (see note 1)		\$ 363,262		\$ 316,678		\$ 316,735		\$ 337,506		\$ 246,099		\$ 259,567		\$ 192,030		\$ 182,295		\$ 211,737		\$ 254,411		\$ 249,050		\$ 256,148		\$ 3,185,519
Gross savings		396,595		350,012		350,069		370,840		279,433		292,900		225,363		215,629		245,071		287,744		282,384		289,481		3,585,519
Fees paid																										
US Travel		135,722		146,969		137,298		141,559		119,102		124,725		137,388		147,862		153,471		150,748		150,104		140,934		1,685,881
State		15,156		16,412		15,332		16,017		17,173		18,177		20,285		22,313		27,503		26,965		25,271		23,628		244,232
Total fees paid	7,578	150,878	8,206	163,381	7,666	152,630	7,914	157,576	6,651	136,274	6,974	142,903	7,673	157,673	7,016	170,174	8,572	180,974	8,419	177,713	8,397	175,375	7,876	164,562	92,942	1,930,113
Net savings		\$ 245,717		\$ 186,630		\$ 197,438		\$ 213,264		\$ 143,158		\$ 149,998		\$ 67,691		\$ 45,454		\$ 64,096		\$ 110,031		\$ 107,009		\$ 124,919		\$ 1,655,406

Other Lost Opportunity Documented with Managed Travel

MCAAK Fare Not Available - S	70	110	57	55	41	93																				426
MCAAK Fare Not Avail/MCAAK Savings	4%	7%	4%	3%	3%	7%																				5%
Total Spend	7,994	\$2,190,528	8,119	\$2,097,482	7,861	\$2,063,874	8,298	\$2,112,983	6,641	\$1,622,904	7,142	\$1,893,325	7,821	\$2,147,572	7,051	\$1,875,764	8,321	\$2,035,073	8,425	\$2,135,283	8,509	\$2,238,101.03	8,269	2078025.58	94,451	\$24,490,915
Reported Savings / Total Spend		11%		9%		10%		10%		9%		8%		3%		2%		3%		5%		5%		6%		7%

Note 1: The \$33,333 used is simply the estimate arrived at with Dwayne Peeples of \$400,000 straightlined across 12 months.