

**Calculated Savings for Medicaid Travel Office (MTO) FY10**

	#	July	#	August	#	September	#	October	#	November	#	December	#	January	#	February	#	March	#	April	#	May	#	June	YTD #	YTD Totals
Reported savings:																										
AS contract negotiated savings	1,898	\$ 51,413	2,018	\$ 55,347	2,082	\$ 54,771	2,190	\$ 58,823	1,737	\$ 45,692	1,758	\$ 45,121	2,025	63,785	1,947	\$ 59,187	2,272	\$ 74,945	2,104	\$ 65,285	2,118	\$ 68,068	2,313	\$ 74,388	24,462	\$ 716,825
Rural air carrier contracts	5,090	160,511	5,437	177,326	5,327	166,444	5,591	173,332	4,967	162,492	4,702	148,355	5,151	133,319	5,522	123,520	6,081	145,714	5,600	147,672	5,918	148,527	5,838	143,990	65,224	1,831,201
Other reduced fares per USTravel reports	1,271	31,648	1,315	39,920	1,369	41,773	1,375	42,932	1,174	33,529	1,003	35,753	1,096	34,516	964	41,468	1,281	50,641	1,048	47,041	999	36,631	1,060	42,359	54,459	478,211
Avoided travel agent fees (see note 1)		\$ 243,572		\$ 272,593		\$ 262,988		\$ 275,087		\$ 241,713		\$ 229,229		\$ 231,621		\$ 224,174		\$ 271,300		\$ 259,997		\$ 253,225		\$ 260,737		\$ 3,026,237
Gross savings		276,905		305,927		296,321		308,420		275,046		262,562		264,954		257,507		304,634		293,331		286,558		294,070		3,426,237
Fees paid																										
US Travel		137,215		144,255		145,663		146,238		123,517		96,659		129,090		129,661		146,910		137,934		125,149		66,463		1,528,753
State		23,031		25,179		25,479		25,581		24,273		22,841		31,039		30,909		34,742		32,966		26,983		4,218		307,240
Total fees paid	7,685	160,246	8,411	169,434	8,525	171,142	8,553	171,819	8,141	147,790	7,609	119,500	9,245	160,129	9,043	160,570	10,203	181,651	9,588	170,899	7,775	152,132	14,908	70,680	109,686	1,835,993
<b>Net savings</b>		<b>\$ 116,659</b>		<b>\$ 136,493</b>		<b>\$ 125,179</b>		<b>\$ 136,601</b>		<b>\$ 127,257</b>		<b>\$ 143,062</b>		<b>\$ 104,825</b>		<b>\$ 96,937</b>		<b>\$ 122,982</b>		<b>\$ 122,432</b>		<b>\$ 134,427</b>		<b>\$ 223,390</b>		<b>\$ 1,590,244</b>

Total Spend	8,259	\$ 2,273,353	8,770	\$ 2,427,965	8,778	\$ 2,314,796	9,156	\$ 2,468,852	7,878	\$ 1,806,289	7,463	\$ 1,887,044	8,272	\$ 2,292,076	8,433	\$ 2,417,276	9,634	\$ 2,478,188	8,752	\$ 2,424,367	9,035	\$ 2,219,885	9,211	\$ 2,359,793	103,641	\$ 27,369,884
Reported Savings / Total Spend		5%		6%		5%		6%		7%		8%		5%		4%		5%		5%		6%		9%		6%

Note 1: The \$33,333 used is simply the estimate arrived at with Dwayne Peoples of \$400,000 straightlined across 12 months.